

Patience Estimation and Phase-Type Service Times

- Part 1: Patience Estimation (p.2-10)
- Part 2: Phase-Type Service Times (p.11-17)

Patience Estimation

- In class we saw,
 - if we have a **M/M/s+M** model in steady state,
 - M/M/s queue with customer abandonment with service time $\sim \exp$ i.i.d. and patience time $\sim \exp(\theta)$ i.i.d
 - Also called **Erlang A** model
 - **$P\{\text{Abandon}\} = \theta E[\text{Wait}]$**
 - $P(\text{Abandon}) = \frac{\text{Abandonment rate}}{\lambda} = \frac{\sum_{i=1}^{\infty} P(L_q=i)i\theta}{\lambda} = \frac{E[L_q]\theta}{\lambda} = \theta E[\text{Wait}]$
 - How to estimate **θ** ?

Patience Estimation (2)

- In class we saw (in **Erlang A** models),
 - **$P\{\text{Abandon} \mid \text{Wait} > 0\} = \theta E[\text{Wait} \mid \text{Wait} > 0]$** is also true
 - One quick way to check:
 - $P\{\text{Abandon}\} = P\{\text{Abandon} \mid \text{Wait} > 0\}P\{\text{Wait} > 0\} + P\{\text{Abandon} \mid \text{Wait} = 0\}P\{\text{Wait} = 0\}$
 - $E[\text{Wait}] = E[\text{Wait} \mid \text{Wait} > 0]P\{\text{Wait} > 0\} + E[\text{Wait} \mid \text{Wait} = 0]P\{\text{Wait} = 0\}$
- Empirical experience suggests that calculating average patience based on **conditioning on $[\text{Wait} > 0]$** proves to be more reliable (theoretically no difference)
- Data based on all customers are less relevant since customers that received service immediately do not add any information.

Patience Estimation (3)

- Example) **Estimating Average Patience:**

Interval	Number of Agents	Calls per Interval	$P\{Ab\}$	AHT	$E[W W>0]$	$P\{Ab W>0\}$
1	6	117	0.19116932	180	27.145914	0.452453965
2	8	140	0.12394227	180	23.321377	0.388634027
3	4	100	0.33184335	180	33.182468	0.553013382
4	10	180	0.11541903	180	21.336991	0.355551921
5	12	200	0.0759018	180	18.941371	0.315697006
6	13	200	0.04916909	180	17.536591	0.292449535
7	14	225	0.05553867	180	17.234851	0.287137236

- $P(\text{Wait}>0)$ and $E\{\text{Wait}\}$ can be computed by the method on page 3

Interval	$P\{\text{Wait}>0\}$	$E[\text{Wait}]$
1	0.42252	11.46960
2	0.31892	7.43760
3	0.60006	19.91160
4	0.32462	6.92640
5	0.24043	4.55400
6	0.16813	2.94840
7	0.19342	3.33360

Patience Estimation (4)

- **Estimating Average Patience:** Three Alternative Methods
 - Recall we assume patience time $\sim \exp(\theta)$ i.i.d
 1. Censored Sampling
 2. Regression
 3. Using the Erlang-A model
 - apply using the 4CallCenters software
 - Why use these methods instead of estimating hazard rate?
 - Experience shows that the methods are good (e.g., easier to compute, lower variance)

Patience Estimation (5)

- Censored Sampling
 - Compute the average patience by

$$\text{Average Patience} = \frac{E[\text{Wait} \mid \text{Wait} > 0]}{P\{\text{Abandon} \mid \text{Wait} > 0\}}$$

Interval	Average Patience (sec)
1	59.99707396
2	60.00858232
3	60.00301092
4	60.01090063
5	59.99857661
6	59.96450294
7	60.02304417

Patience Estimation (6)

- Regression
 - Fit a simple regression to the data, taking into account only the customers that had to wait [EXCEL is used]

SUMMARY OUTPUT

<i>Regression Statistics</i>	
Multiple R	0.999999563
R Square	0.999999126
Adjusted R Square	0.999998951
Standard Error	9.9184E-05
Observations	7

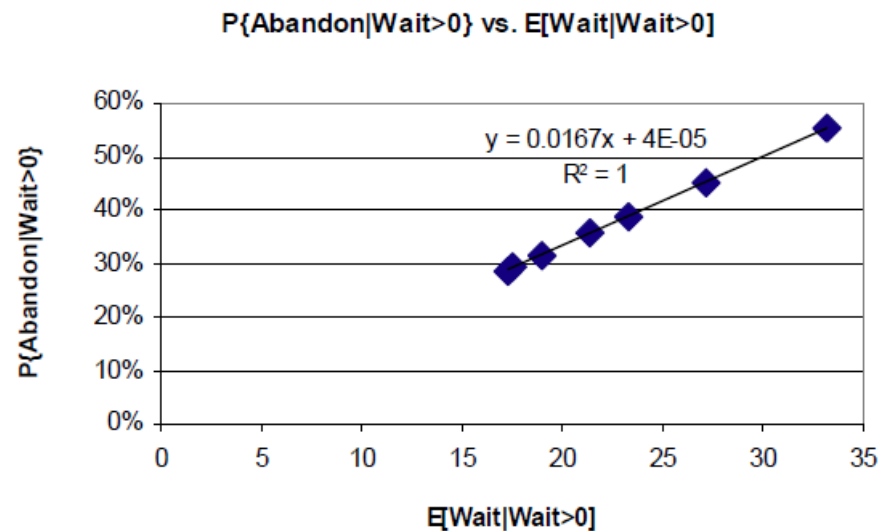
ANOVA

	<i>df</i>	<i>SS</i>	<i>MS</i>	<i>F</i>	<i>Significance F</i>
Regression	1	0.056246452	0.056246452	5717573.586	2.42814E-16
Residual	5	4.91873E-08	9.83747E-09		
Total	6	0.056246501			

	<i>Coefficients</i>	<i>Standard Error</i>	<i>t Stat</i>	<i>P-value</i>	<i>Lower 95%</i>	<i>Upper 95%</i>	<i>Lower 95.0%</i>	<i>Upper 95.0%</i>
Intercept	4.35077E-05	0.000162388	0.267924422	0.79945905	-0.000373924	0.000460939	-0.000373924	0.000460939
X Variable 1	0.016664397	6.96921E-06	2391.144827	2.42814E-16	0.016646482	0.016682312	0.016646482	0.016682312

Patience Estimation (7)

- Regression - continued



and we get

$$\begin{aligned} P\{\text{Abandon} | \text{Wait} > 0\} &= 4.35 \cdot 10^{-5} + 0.01666 E[\text{Wait} | \text{Wait} > 0] \\ &\approx 0.01666 E[\text{Wait} | \text{Wait} > 0] \end{aligned}$$

$$\Rightarrow \text{Average Patience} = \frac{1}{0.01666} = 60.00817 \text{ sec}$$

Patience Estimation (8)

- Using the Erlang-A model
 - the 4CallCenters software

Performance Profiler

Staffing Query

Advanced Profiling

Advanced Queries

What-if Analysis

Advanced Queries

With this **Advanced** tool you can set multiple performance goals. Check the **Query** row of any one of your call cent find the value(s) of this parameter for which all your goals are met.

Compute

▼

Add to Table

Delete Rows

Clear All

Export

Import

Graph

▼

Settings

Goals									▼	
Query						▼				
Input	60	00:00	14	03:00	225				6%	
Multi-Value										
	Basic Interval (minutes)	Target Time to Answer	Number of Agents	Average Handling Time	Calls per Interval	Average Patience	Agent's Occupancy	%Answer	%Abandon	Average Speed of Answer
Lower	60.0	00:00.0	14.0	03:00.0	225.0	00:45.0	75.5%	94.0%	6.0%	00:02.0
Upper	60.0	00:00.0	14.0	03:00.0	225.0	00:46.0	75.6%	94.0%	6.0%	00:02.0
1	60.0	00:00.0	6.0	03:00.0	117.0	01:02.0	79.0%	81.0%	19.0%	00:08.6
2	60.0	00:00.0	6.0	03:00.0	117.0	01:03.0	79.0%	81.0%	19.0%	00:08.7
3	60.0	00:00.0	8.0	03:00.0	140.0	01:09.0	77.0%	88.0%	12.0%	00:06.3
4	60.0	00:00.0	8.0	03:00.0	140.0	01:10.0	77.0%	88.0%	12.0%	00:06.4
5	60.0	00:00.0	4.0	03:00.0	100.0	01:03.0	83.7%	67.0%	33.0%	00:15.5
6	60.0	00:00.0	4.0	03:00.0	100.0	01:04.0	83.8%	67.1%	32.9%	00:15.8
7	60.0	00:00.0	10.0	03:00.0	180.0	01:14.0	80.1%	89.0%	11.0%	00:06.5
8	60.0	00:00.0	10.0	03:00.0	180.0	01:15.0	80.1%	89.0%	11.0%	00:06.6
9	60.0	00:00.0	12.0	03:00.0	200.0	00:48.0	76.6%	92.0%	8.0%	00:02.8
10	60.0	00:00.0	12.0	03:00.0	200.0	00:49.0	76.7%	92.0%	8.0%	00:02.9
11	60.0	00:00.0	13.0	03:00.0	200.0	00:56.0	73.1%	95.0%	5.0%	00:02.1
12	60.0	00:00.0	13.0	03:00.0	200.0	00:57.0	73.1%	95.0%	5.0%	00:02.2
13	60.0	00:00.0	14.0	03:00.0	225.0	00:45.0	75.5%	94.0%	6.0%	00:02.0
14	60.0	00:00.0	14.0	03:00.0	225.0	00:46.0	75.6%	94.0%	6.0%	00:02.0
15										

Patience Estimation (9)

- Comparison of the three methods

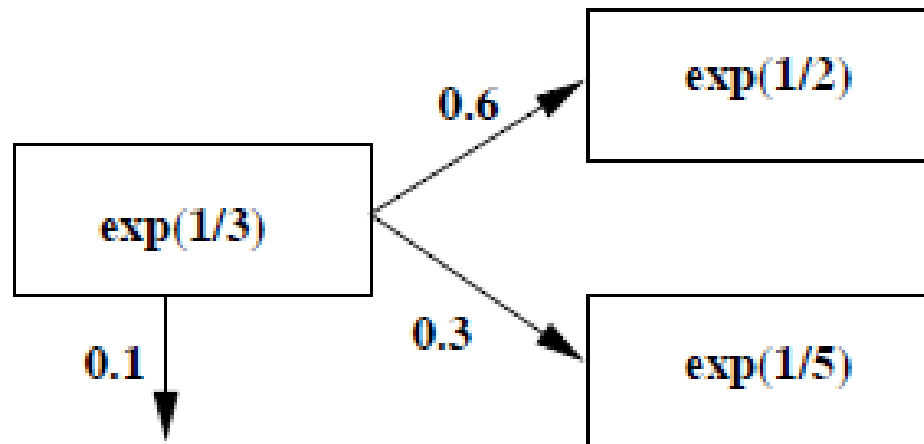
Interval	Number of Agents	Call per Interval	Censored Sampling	Regression	4CC
1	6	117	59.99707	60.00817199	62
2	8	140	60.00858	60.00817199	69
3	4	100	60.00301	60.00817199	63
4	10	180	60.01090	60.00817199	74
5	12	200	59.99858	60.00817199	48
6	13	200	59.96450	60.00817199	56
7	14	225	60.02304	60.00817199	45
			60.00079	60.00817199	58.054216

Phase-Type Service Times

- Recall
 - **Phase-type** service time: a sequence/collection of tasks, of an *exponential* duration.
- Example
 - A city council clerk handles incoming mails. The **arrival** of documents to the clerk is a **Poisson process** with constant arrival rate of **5 documents per hour**.
 - The handling time of a document is divided into the two stages: **reading time** and **processing time**. The average reading time is equal to **3 minutes**. It was found that **30%** of the documents require long processing time (**5 minutes**, on average), **60%** require short processing time (**2 minutes**, on average) and **the rest** of the documents are sent to a waste basket immediately after reading.
 - Assumptions
 - Reading, short/long processing times are *exponentially distributed*.
 - The stochastic components of the system (interarrival times, service times, switches between states) are *independent*.

Phase-Type Service Times (2)

- **Q1.** What is the **mean** and the **variance** of the service time?



- Mean: $E[\text{service time}] = 3 + 0.6 \cdot 2 + 0.3 \cdot 5 = 5.7 \text{ min.}$

Phase-Type Service Times (3)

- Variance:

Reading time is independent of processing time, therefore

$$\text{Var}[\text{service time}] = \text{Var}[\text{reading time}] + \text{Var}[\text{processing time}],$$

$$\text{Var}[\text{reading time}] = \frac{1}{(1/3)^2} = 9.$$

The processing time X can be represented in the following form:

$$X = \begin{cases} \exp\left(\frac{1}{5}\right), & p = 0.3 \\ \exp\left(\frac{1}{2}\right), & p = 0.6 \\ 0, & p = 0.1 \end{cases}$$

Note that the second moment of an exponential random variable $Y \sim \exp(\lambda)$ is given by:

$$\text{E}[Y^2] = (\text{E}Y)^2 + \text{Var}[Y] = \frac{1}{\lambda^2} + \frac{1}{\lambda^2} = \frac{2}{\lambda^2}$$

Then

$$\text{E}[X^2] = 0.3 \cdot \text{E}\left[\left\{\exp\left(\frac{1}{5}\right)\right\}^2\right] + 0.6 \cdot \text{E}\left[\left\{\exp\left(\frac{1}{2}\right)\right\}^2\right] = 0.3 \cdot 50 + 0.6 \cdot 8 = 19.8$$

$$\text{Var}[X] = \text{E}[X^2] - (\text{E}X)^2 = 12.51$$

$$\text{Var}[\text{service time}] = 9 + 12.51 = 21.51$$

Phase-Type Service Times (4)

- [Another method] We saw in class:

Average work content $E(T) = qRm$ ($= \sum_j q_j R_{jk} m_k$).

Moments: $E(T^n) = n! q(RM)^n q$, where $M = \begin{bmatrix} m_1 & & 0 \\ & \ddots & \\ 0 & & m_K \end{bmatrix}$

- where m_k = expected duration of task k ; $\mathbf{m} = (m_k)$
 q_k = % of services in which k is first; $\mathbf{q} = (q_k)$
 P_{jk} = % of incidences in which task j is immediately followed by k . $\mathbf{P} = [P_{jk}]$
 $R = [I - P]^{-1}$

→ $M = \begin{bmatrix} 3 & 0 & 0 \\ 0 & 2 & 0 \\ 0 & 0 & 5 \end{bmatrix}$, $q = [1 \quad 0 \quad 0]$, $P = \begin{bmatrix} 0 & 0.6 & 0.3 \\ 0 & 0 & 0 \\ 0 & 0 & 0 \end{bmatrix}$

→ $E[T] = qRM = 5.7$

→ $E[T^2] = q(RM)^2 = 54$

→ $Var[T] = E[T^2] - (E[T])^2 = 21.51$

Phase-Type Service Times (5)

- **Q2.** If two documents or more are on the clerk's desk (including the document he is working on), any new arriving documents are sent to his assistant. What is the **fraction of documents handled by the clerk's assistant**?
- Define a stochastic process:

In order to describe the activities of the clerk, define a stochastic process

$X = \{X(t), t \geq 0\}$ by

$$X(t) = (X_1(t), X_2(t)), t \geq 0,$$

where

$X_1(t) = I$, if the server is **Idle** at time t ;

$X_1(t) = R$, if the server is **Reading** a document at time t ;

$X_1(t) = L$, if the server is engaged in a **Long** processing at t ;

$X_1(t) = S$, if the server is engaged in a **Short** processing at t ;

$X_2(t) = 1$, if there is a document awaiting for treatment at time t ;

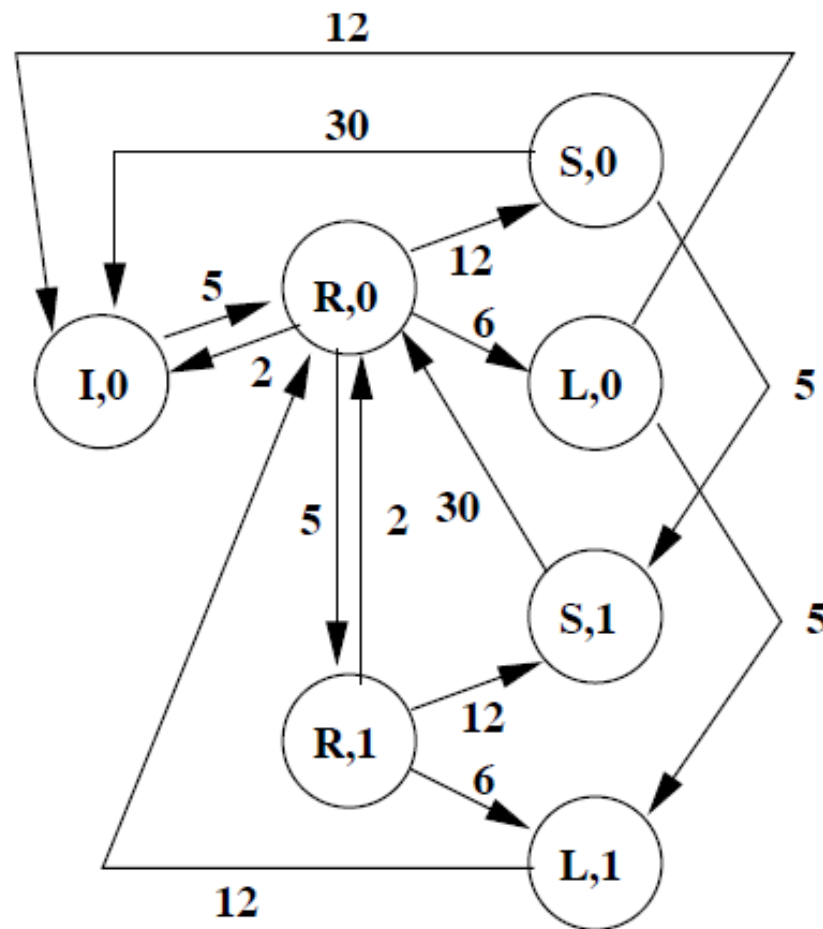
$X_2(t) = 0$, if there is no document in the queue at t .

Under certain assumptions, it is feasible to represent $X = \{X(t), t \geq 0\}$ as a Markov Jump Process on the state space

$$S = \{(I, 0), (R, 0), (R, 1), (S, 0), (S, 1), (L, 0), (L, 1)\}.$$

Phase-Type Service Times (6)

- Transitions-rate diagram



Phase-Type Service Times (7)

- Steady-state equations

$$\left\{ \begin{array}{l} 5\pi_{I0} = 2\pi_{R0} + 30\pi_{S0} + 12\pi_{L0} \\ 20\pi_{R1} = 5\pi_{R0} \\ 35\pi_{S0} = 12\pi_{R0} \\ 17\pi_{L0} = 6\pi_{R0} \\ 30\pi_{S1} = 12\pi_{R1} + 5\pi_{S0} \\ 12\pi_{L1} = 6\pi_{R1} + 5\pi_{L0} \\ \pi_{I0} + \pi_{R0} + \pi_{S0} + \pi_{L0} + \pi_{R1} + \pi_{S1} + \pi_{L1} = 1 \end{array} \right. \implies \left\{ \begin{array}{l} \pi_{I0} = 0.582 \\ \pi_{R0} = 0.176 \\ \pi_{S0} = 0.060 \\ \pi_{L0} = 0.062 \\ \pi_{R1} = 0.044 \\ \pi_{S1} = 0.028 \\ \pi_{L1} = 0.048 \end{array} \right.$$

- Fraction of documents handled by the clerk's assistant

The clerk's assistant handles 12% of the documents since

$$\pi_{R1} + \pi_{S1} + \pi_{L1} = 0.12 \text{ (PASTA)}$$