

Service Engineering

Class 5

Fluid/Flow Models; Models/Apparoximations, Empirical/Deterministic

- Introduction
- Scenario Analysis: Empirical Models + Simulation.
- Transportation: Predictable Variability.
- Fluid/Empirical models of Predictable Queues.
- Four “pictures”: rates, queues, outflows, cumulative graphs.
- Phases of Congestion.
- Examples: Peak load vs. peak congestion; EOQ; Aggregate Planning.
- From Data to Models; Scales.
- Queueing Science.
- A fluid model of call centers with abandonment and retrials.
- Bottleneck Analysis, via National Cranberry Cooperative.
- Summary of the Fluid Paradigm.

Keywords: Blackboard Lecture

- Classes 1-4 = Introduction to Introduction:
On Services, Measurements, Models: Empirical, Stochastic.
Today, our first model of a Service Stations: Fluid Models.
- Fluid Model vs. Approximation
- Model: Fluid/Flow, Deterministic/Empirical; eg. EOQ.
- Conceptualize: busy highway around a large airport at night.
- Types of queues: Perpetual, Predictable, Stochastic.
- On Variability: Predictable vs. Stochastic (Natural/Artificial).
- Scenario Analysis vs. Averaging, Steady-State.
- Descriptive Model (Inside the Black Box), via 4 “pictures”:
rates, queues, outflows, cummulants.
- Mathematical Model (Black Box), via differential equations.
- Resolution/Units (Scales).
- Applications:
 - Phenomena:
Peaks (load vs. congestion); Calmness after a storm;
 - Managerial Support:
Staffing (Recitation); Bottlenecks (Cranberries)
- Bottlenecks.

Types of Queues

- **Perpetual Queues:** every customers waits.
 - **Examples:** public services (courts), field-services, operating rooms, ...
 - **How** to cope: reduce arrival (rates), increase service capacity, reservations (if feasible), ...
 - **Models:** fluid models.
- **Predictable Queues:** arrival rate exceeds service capacity during predictable time-periods.
 - **Examples:** Traffic jams, restaurants during peak hours, accountants at year's end, popular concerts, airports (security checks, check-in, customs) ...
 - **How** to cope: capacity (staffing) allocation, overlapping shifts during peak hours, flexible working hours, ...
 - **Models:** fluid models, stochastic models.
- **Stochastic Queues:** number-arrivals exceeds servers' capacity during stochastic (random) periods.
 - **Examples:** supermarkets, telephone services, bank-branches, emergency-departments, ...
 - **How** to cope: dynamic staffing, information (e.g. reallocate servers), standardization (reducing std.: in arrivals, via reservations; in services, via TQM) ,...
 - **Models:** stochastic queueing models.

Crowded airports

Landing flap

Apr 4th 2007

From The Economist print edition

Rex



A tussle over Heathrow threatens a longstanding monopoly

TO DEATH and taxes, one can now add jostling queues of frustrated travellers at Heathrow as one of life's unhappy certainties. Stephen Nelson, the chief executive of BAA, which owns the airport, does little to inspire confidence that those passing through his domain this Easter weekend will avoid the fate of the thousands stranded in tents by fog before Christmas or trapped in twisting lines by a security scare in the summer. In the *Financial Times* on April 2nd he wrote of the difficulties of managing "huge passenger demand on our creaking transport infrastructure", and gave warning that "the elements can upset the best laid plans".

Blaming the heavens for chaos that has yet to ensue may be good public relations but Mr Nelson's real worries have a more earthly origin. On March 30th two regulators released reports on his firm, one threatening to cut its profits and the other to break it up. First the Civil Aviation Authority (CAA), which oversees airport fees, said it was thinking of reducing the returns that BAA is allowed to earn from Heathrow and Gatwick airports. Separately the Office of Fair Trading (OFT) asked the Competition Commission to investigate BAA's market dominance. As well as Heathrow, Europe's main gateway on the transatlantic air route, BAA owns its two principal London competitors, Gatwick and Stansted, and several other airports.

The “Fluid View” or Flow Models of Service Networks

Service Engineering (Science, Management)

December, 2006

1 Predictable Variability in Time-Varying Services

Time-varying demand and time-varying capacity are common-place in service operations. Sometimes, *predictable* variability (eg. peak demand of about 1250 calls on Mondays between 10:00-10:30, on a regular basis) dominates stochastic variability (i.e. random fluctuations around the 1250 demand level). In such cases, it is useful to model the service system as a deterministic *fluid model*, which transportation engineers standardly practice. We shall study such fluid models, which will provide us with our **first mathematical model of a service-station**.

A common practice in many service operations, notably call centers and hospitals, is to time-vary staffing in response to time-varying demand. We shall be using fluid-models to help determine time-varying staffing levels that adhere to some pre-determined criterion. One such criterion is “minimize costs of staffing plus the cost of poor service-quality”, as will be described in our fluid-classes.

Another criterion, which is more subtle, strives for *time-stable* performance in the face of *time-varying* demand. We shall accommodate this criterion in the future (in the context of what will be called “the square-root rule” for staffing). For now, let me just say that the analysis of this criterion helped me also understand a phenomenon that has frustrated me over many years, which I summarize as “The Right Answer for the Wrong Reasons”, namely: how come so many call centers enjoy a rather acceptable and often good performance, despite the fact that their managers noticeably lack any “stochastic” understanding (in other words, they are using a “Fluid-View” of their systems).

2 Fluid/Flow Models of Service Networks

We have discussed why it is natural to view a service network as a queueing network. Prevalent models of the latter are *stochastic* (random), in that they acknowledge *uncertainty* as being a central characteristic. It turned out, however, that viewing a queueing network through a **“deterministic eye”**, animating it as a **fluid network**, is often appropriate and useful. For example, the Fluid View often suffices for **bottleneck (capacity) analysis** (the “Can we do it?” step, which is the first step in analyzing a dynamic stochastic network); for motivating **congestion laws** (eg. Little’s Law, or “Why peak congestion lags behind peak load”); and for devising **(first-cut) staffing levels** (which are sometime last-cut as well).

Some illuminating “Fluid” quotes:

- ”Reducing letter delays in post-offices”: ”Variation in mail flow are not so much due to random fluctuations about a known mean as they are time-variations in the mean itself… Major contributor to letter delay within a postoffice is the shape of the input flow rate: about 70% of all letter mail enters a post office within 4-hour period”. (From Oliver and Samuel, a classical 1962 OR paper).
- ” … a busy freeway toll plaza may have 8000 arrivals per hour, which would provide a coefficient of variation of just 0.011 for 1 hour. This means that a non-stationary Poisson arrivals pattern can be accurately approximated with a deterministic model”. (Hall’s textbook, pages 187-8). Note: the statement is based on a Poisson model, in which mean = variance.

There is a rich body of literature on Fluid Models. It originates in many sources, it takes many forms, and it is powerful when used properly. For example, the classical EOQ model takes a fluid view of an inventory system, and physicists have been analyzing macroscopic models for decades. Not surprisingly, however, the first explicit and influential advocate of the Fluid View to queueing systems is a Transportation Engineer (Gordon Newell, mentioned previously). To understand why this view was natural to Newell, just envision an airplane that is landing in an airport of a large city, at night - the view, in rush-hour, of the network of highways that surrounds the airport, as seen from the airplane, is precisely this fluid-view. (The influence of Newell is clear in Hall’s book.)

Some main advantages of fluid-models, as I perceive them, are:

- They are simple (intuitive) to formulate, fit (empirically) and analyze (elementary). (See the Homework on Empirical Models.)
- They cover a broad spectrum of features, relatively effortlessly.
- Often, they are all that is needed, for example in analyzing capacity, bottlenecks or utilization profiles (as in National Cranberries Cooperative and HW2).
- They provide useful approximations that support both performance analysis and control. (The approximations are formalized as first-order deterministic fluid limits, via Functional (Strong) Laws of Large Numbers.)

Fluid models are intimately related to Empirical Models, which are created directly from measurements. As such, they constitute a natural first step in modeling a service network. Indeed, refining a fluid model of a service-station with the outcomes of Work (Time and Motion) Studies (classical Industrial Engineering), captured in terms of say histograms, gives rise to a (stochastic) model of that service station.

Contents

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Conceptual Fluid Model

Customers/units are modeled by **fluid (continuous) flow**.

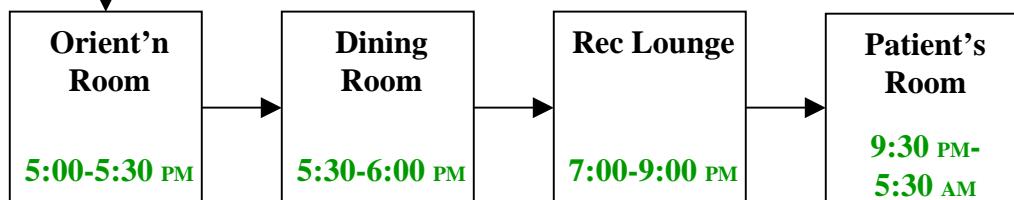
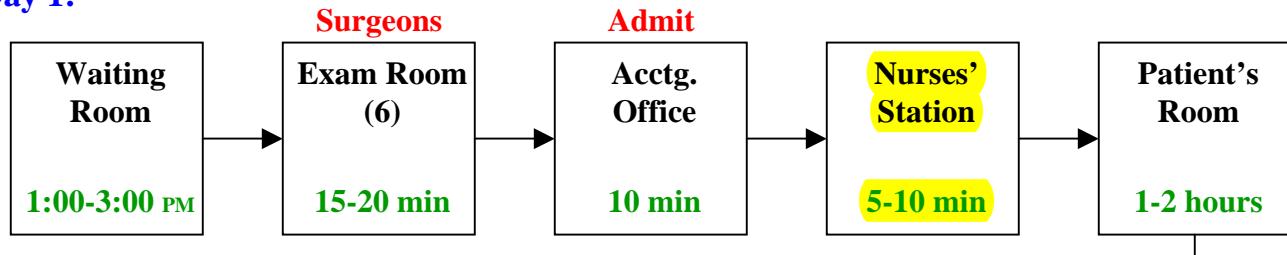
Labor-day Queueing at Niagara Falls



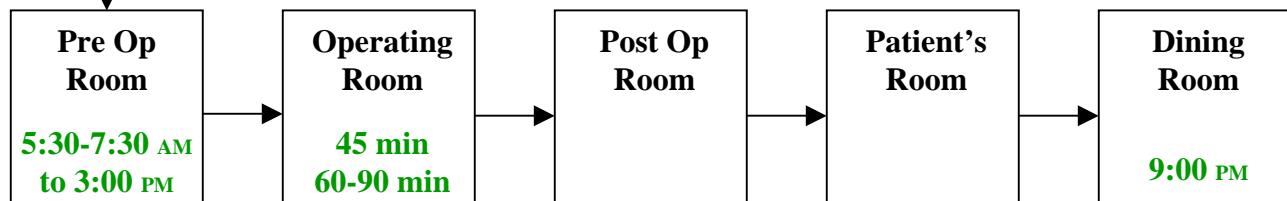
- Appropriate when **predictable variability** prevalent; ✓ < E
- Useful **first-order** models/approximations, often **suffice**;
- Rigorously justifiable via Functional Strong Laws of Large Numbers.

Shouldice Hospital: Flow Chart of Patients' Experience

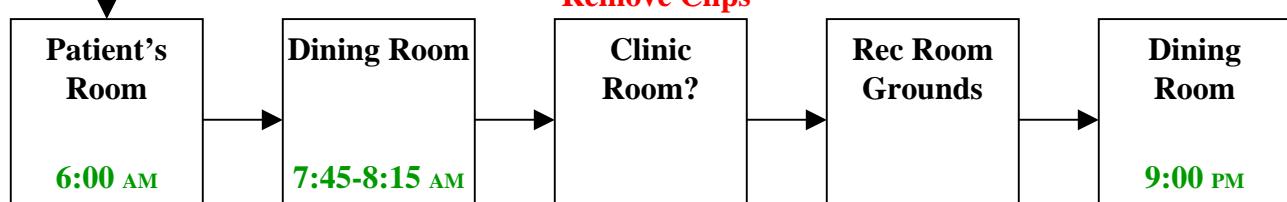
Day 1:



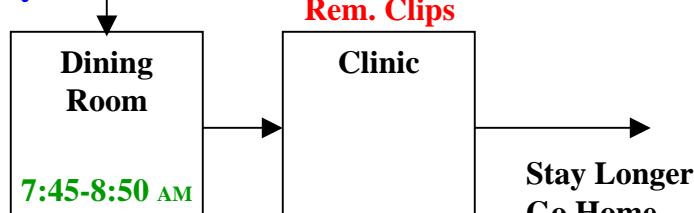
Day 2:



Day 3:



Day 4:



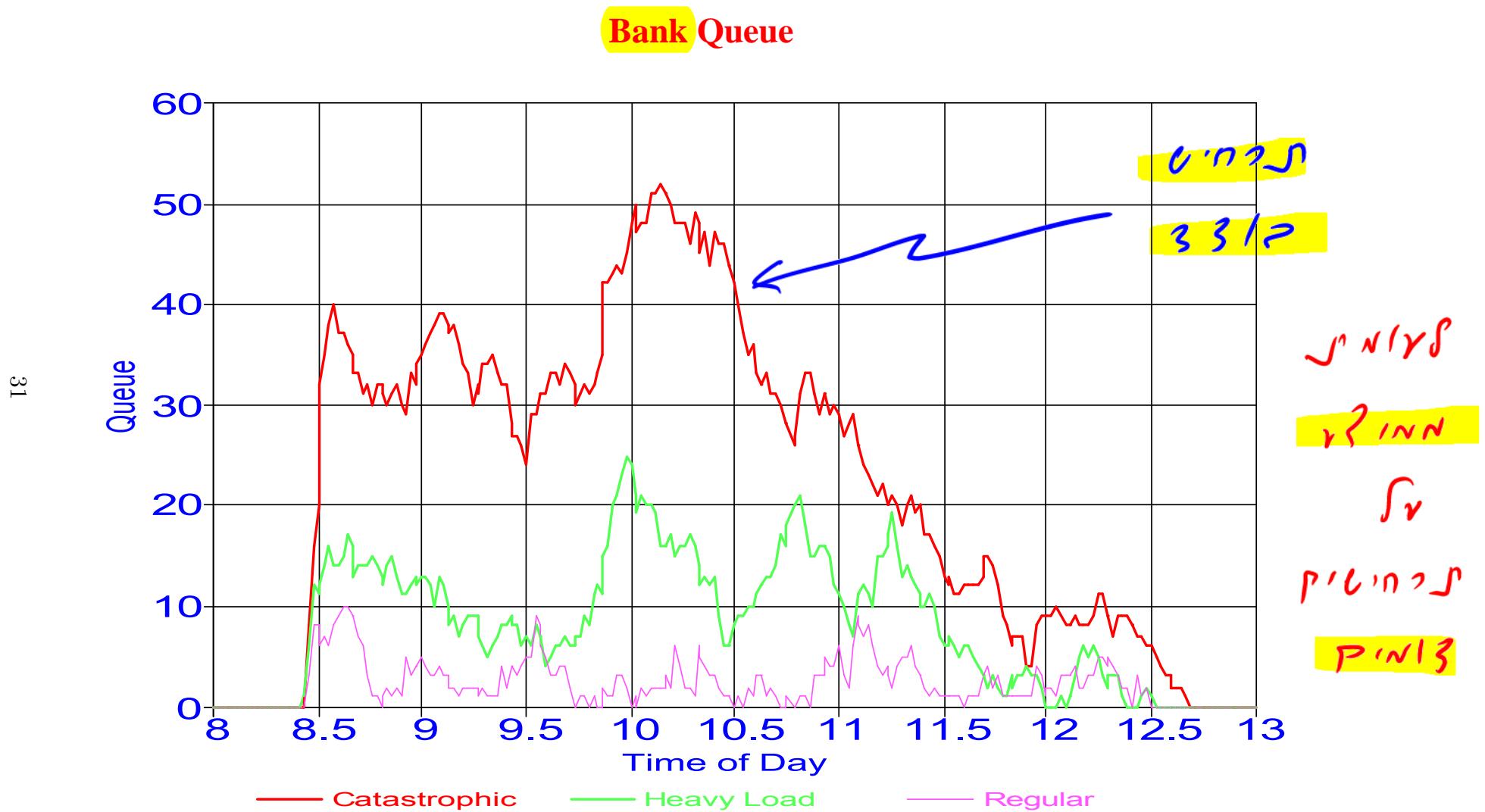
Shouldice Hospital Flow Chart

- External types of abdominal hernias.
- 82% 1st-time repair.
- 18% recurrences.
- 6850 operations in 1986.

• Recurrence rate: 0.8% vs. 10% Industry Std.

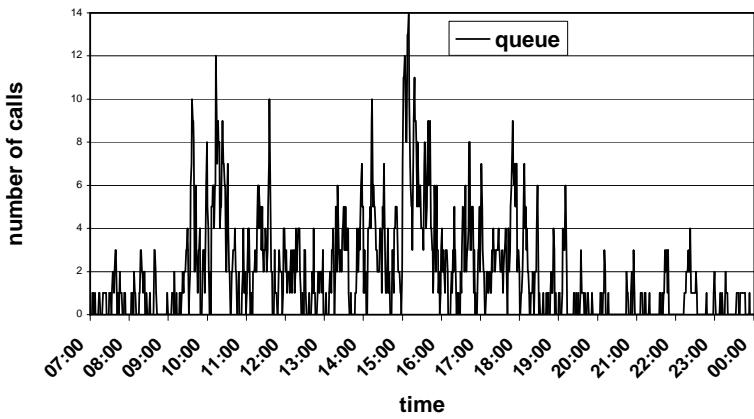
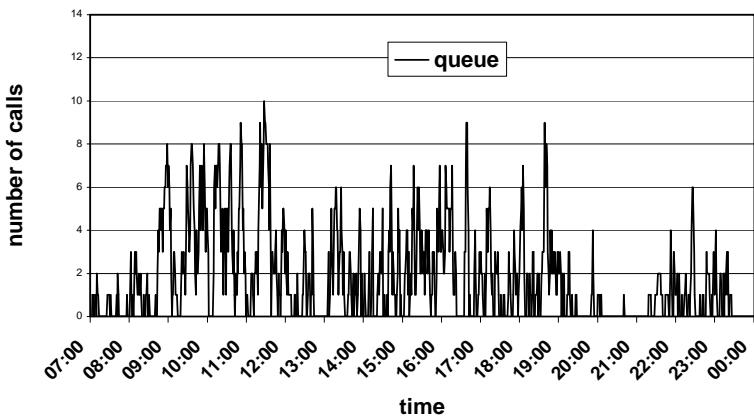
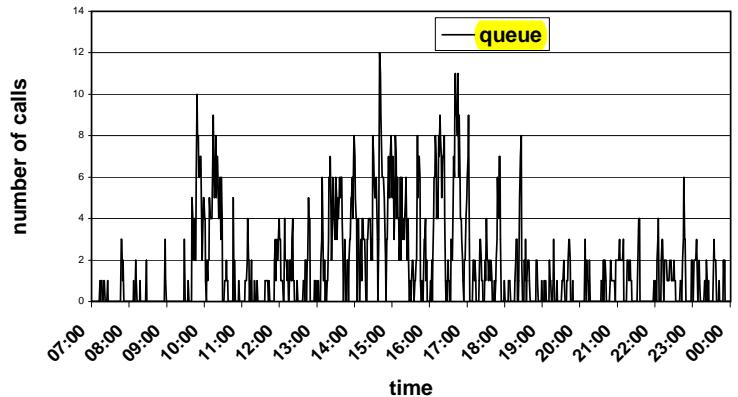
Empirical Fluid Model: Queue-Length at a Bank Queue Catastrophic/Heavy/Regular Day(s)

“jkj



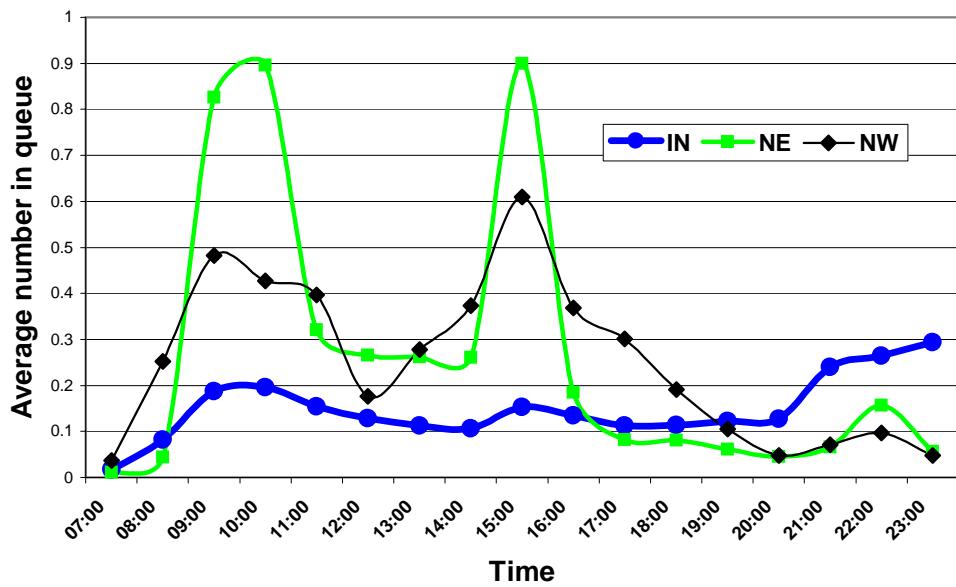
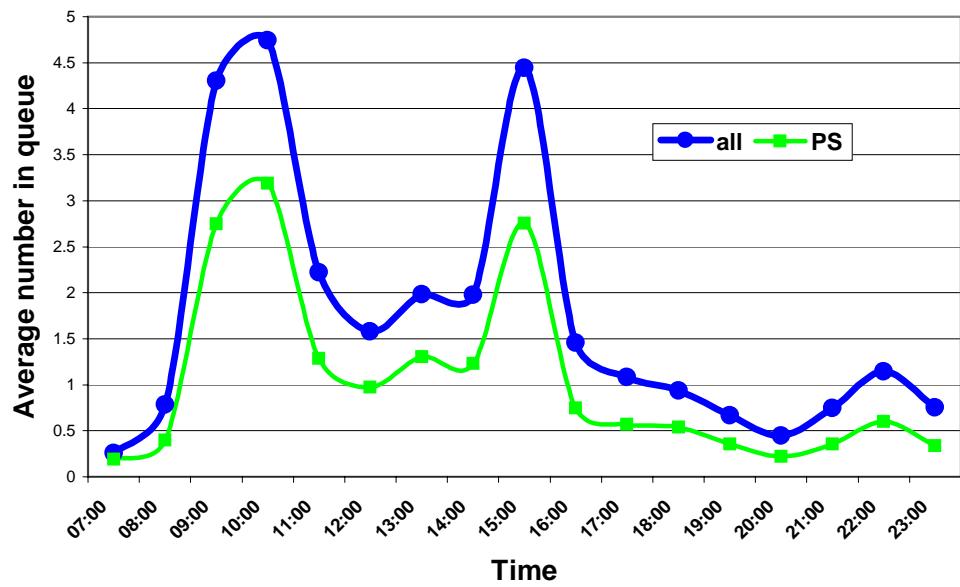
Daily Queues

Israeli Call Center, November 1999

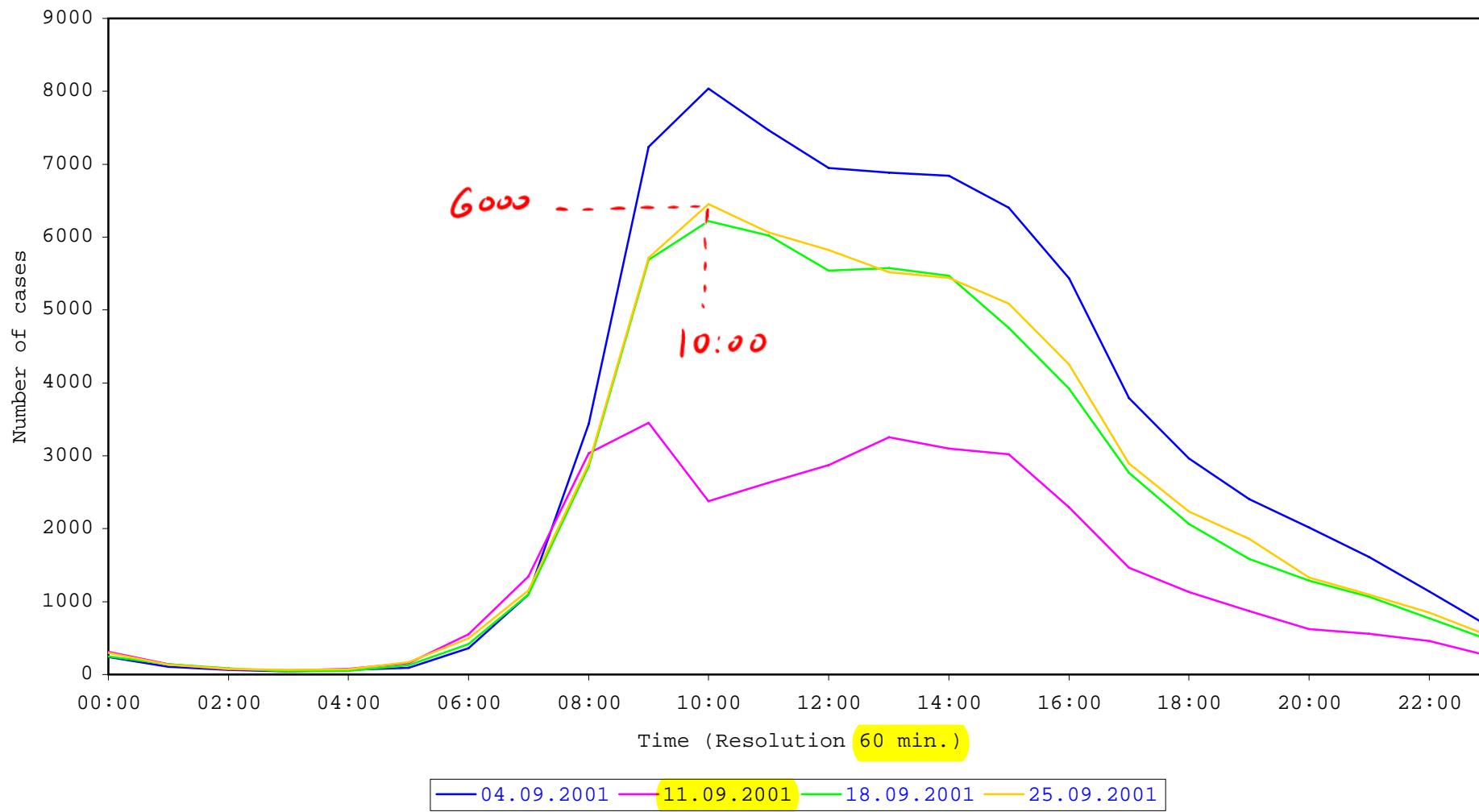


Average Monthly Queues

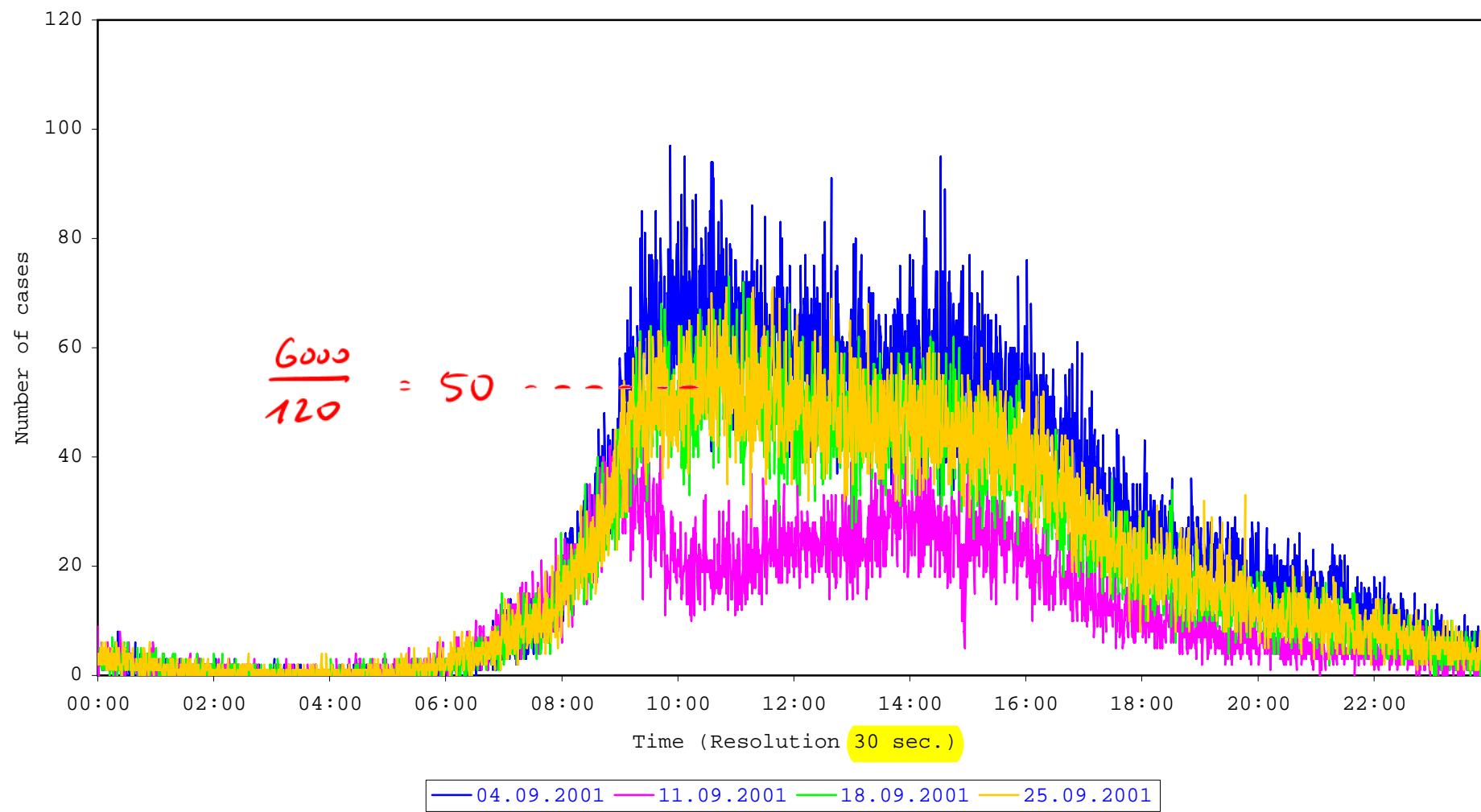
Israeli Call Center, November 1999

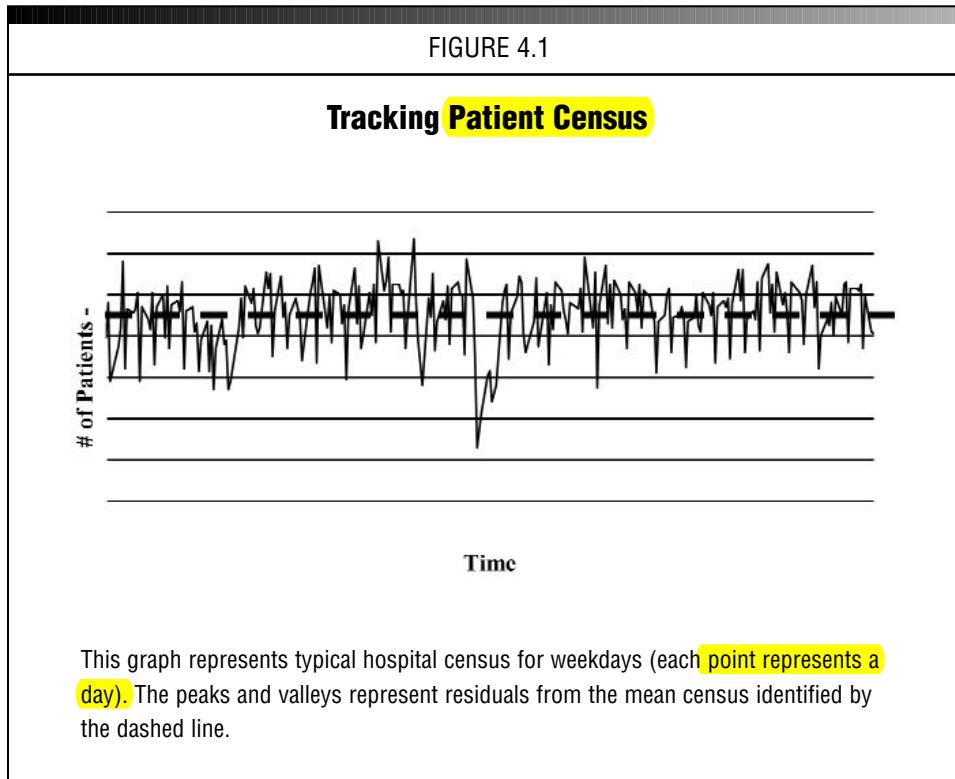


Arrivals to queue
September 2001



Arrivals to queue
September 2001





decision to discharge a patient from the ED or maybe to transfer a patient when, under normal circumstances, the patient would be admitted. Thus, a hospital underutilizes its resources on one day, and the next day these resources are put under stress with resultant consequences for access to and quality of care.

One may conclude that hospital capacity in its current form is not sufficient to guarantee quality care. Does the health care delivery system need additional resources? The typical answer is “yes.” Then, the next logical question is What additional resources are needed to guarantee quality care? For example, What kind of beds does a particular hospital need? Does it need more ICU beds? more maternity beds? more telemetry beds? If yes, how many?

Surprisingly, not many hospitals, if any, can justify their answers to those questions. They cannot specifically demonstrate how many of which types of beds will guarantee quality of care. But consider an individual going to the bank under similar circumstances to borrow money. In response, the bank, asks two basic

Forecasting = Predicting Emergency Department Status

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(next
class : arrivals)

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Abstract

Many acute hospitals in Australia experience frequent episodes of ambulance bypass. An important part of managing bypass is the ability to determine the likelihood of it occurring in the near future.

We describe the implementation of a computer program designed to forecast the likelihood of bypass. The forecasting system is designed to be used in an Emergency Department. In such an operational environment, the focus of the clinicians is on treating patients, there is no time to carry out any analysis of the historical data to be used for forecasting, or to determine and apply an appropriate smoothing method.

The method is designed to automate the short term prediction of patient arrivals. It uses a multi-stage data aggregation scheme to deal with problems that may arise from limited arrival observations, an analysis phase to determine the existence of trends and seasonality, and an optimisation phase to determine the most appropriate smoothing method and the optimal parameters for this method.

The arrival forecasts for future time periods are used in conjunction with a simple demand modelling method based on a revised stationary independent period by period approximation queueing algorithm to determine the staff levels needed to service the likely arrivals and then determines a probability of bypass based on a comparison of required and available resources.

1 Introduction

This paper describes a system designed to be part of the process for managing Emergency Department (ED) bypass. An ED is on bypass when it has to turn away ambulances, typically because all cubicles are full and there is no opportunity to move patients to other beds in the hospital, or because the clinicians on duty are fully occupied dealing with critical patients who require individual care.

Bypass management is part of the more general bed management and admission-discharge procedures in a hospital. However, a very important part of determining the likelihood of bypass occurring in the near future, typically the next 1, 4 or 8 hours, is the ability to predict the probable patient arrivals, and then, given the current workload and staff levels, the probability that there will be sufficient resources to deal with these arrivals.

Here, we consider the implementation of a multi-stage forecasting method [1] to predict patient arrivals, and a demand management queueing method [2], to assess the likelihood of ED bypass.

The prototype computer program implementing the method has been designed to run on a hospital intranet and to extract patient arrival data from hospital patient admission and ED databases. The program incorporates a range of exponential smoothing procedures. A user can specify the particular smoothing procedure for a data set or to configure the program to automatically determine the best procedure from those available and then use that method.

For the results presented here, we configured the program to automatically find the best smoothing method since this is the way it is likely to be used in an ED where the staff are more concerned with treating patients than configuring forecast smoothing parameters.

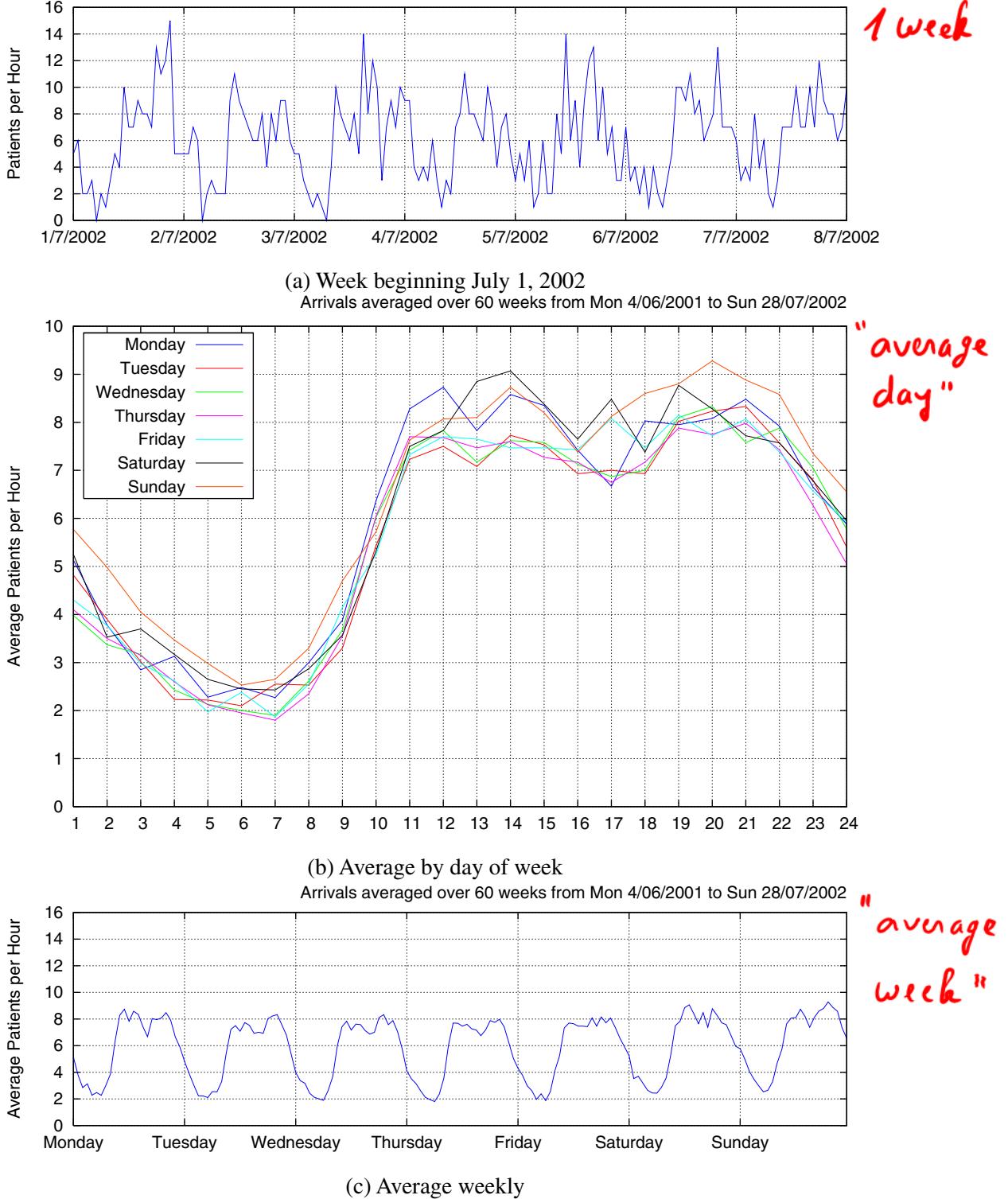


Figure 1: Hourly patient arrivals, June 2001 to July 2002

For the optimisation we assume no a priori knowledge of the patient arrival patterns. The process involves simply fitting each of the nine different methods listed in Table 1 to the data, using the mean square fitting error, calculated using (3), as the objective function. The smoothing parameters for each method are all in $(0, 1)$ and the parameter solution space is defined by a set of values obtained from an appropriately fine uniform discretization of this interval. The optimal values for each method are then obtained from a search of all possible combinations of the parameter values.

From the data aggregated at a daily level, repeat the procedure to extract data for each hour of the day to form 24 time series (12am–1am, 1am–2am, . . . , 11pm–12am). Apply the selected smoothing method, or the optimisation algorithm, to each time series and generate forecasting data for those future times of day within the requested forecast horizon. The forecast data generated for each time of day are scaled uniformly in each day in order to match the forecasts generated from the previously scaled daily data.

Output: Display the historical and forecasted data for each of the sets of aggregated observations constructed during the initialisation phase.

The generalisation of these stages is straightforward. For example, if the data was aggregated to a four-weekly (monthly) level, then the first scaling step would be to extract the observations from the weekly data to form four time series, corresponding to the first, second, third and fourth week of each month. Historical data at timescales of less than one day are scaled to the daily forecasts. For example, observations at a half-hourly timescale are used to form 48 time series for scaling to the day forecasts.

4.3 Output from the multi-stage method

Figures 2 and 3 show some of the results obtained from using the multi-stage forecasting method to predict ED arrivals using the 60 weeks of patient arrival data described in Section 3. The forecasted data were generated from an optimisation that used the multi-stage forecasting method to minimise the residuals of (3) across all the smoothing methods in Table 1.

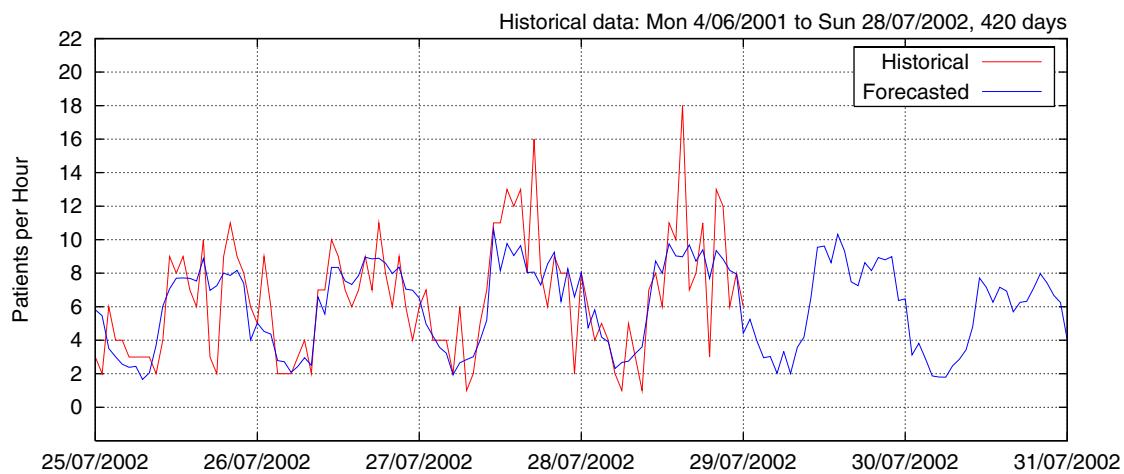


Figure 2: Hourly historical and forecasted data 25/7/2002–31/7/2002

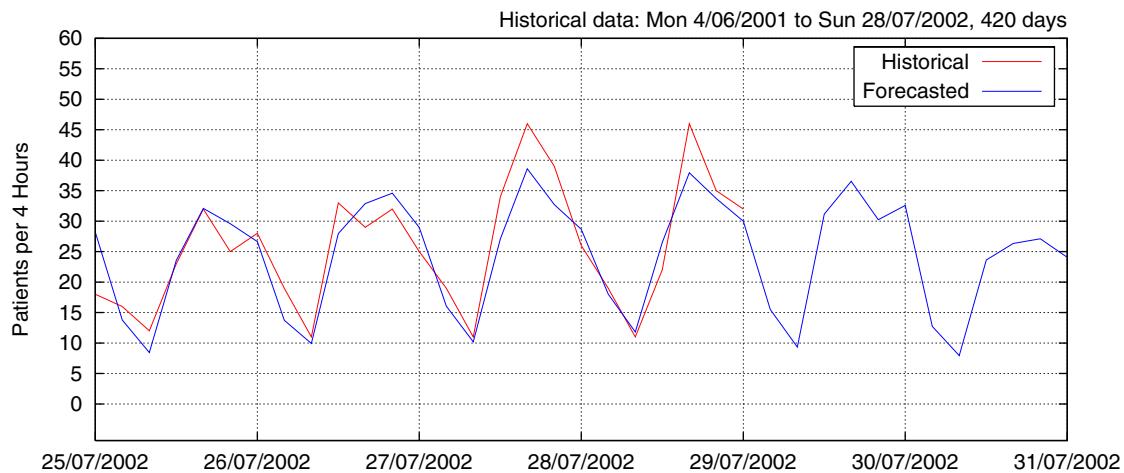
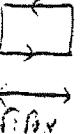


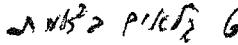
Figure 3: Four-hourly historical and forecasted data 25/7/2002–31/7/2002

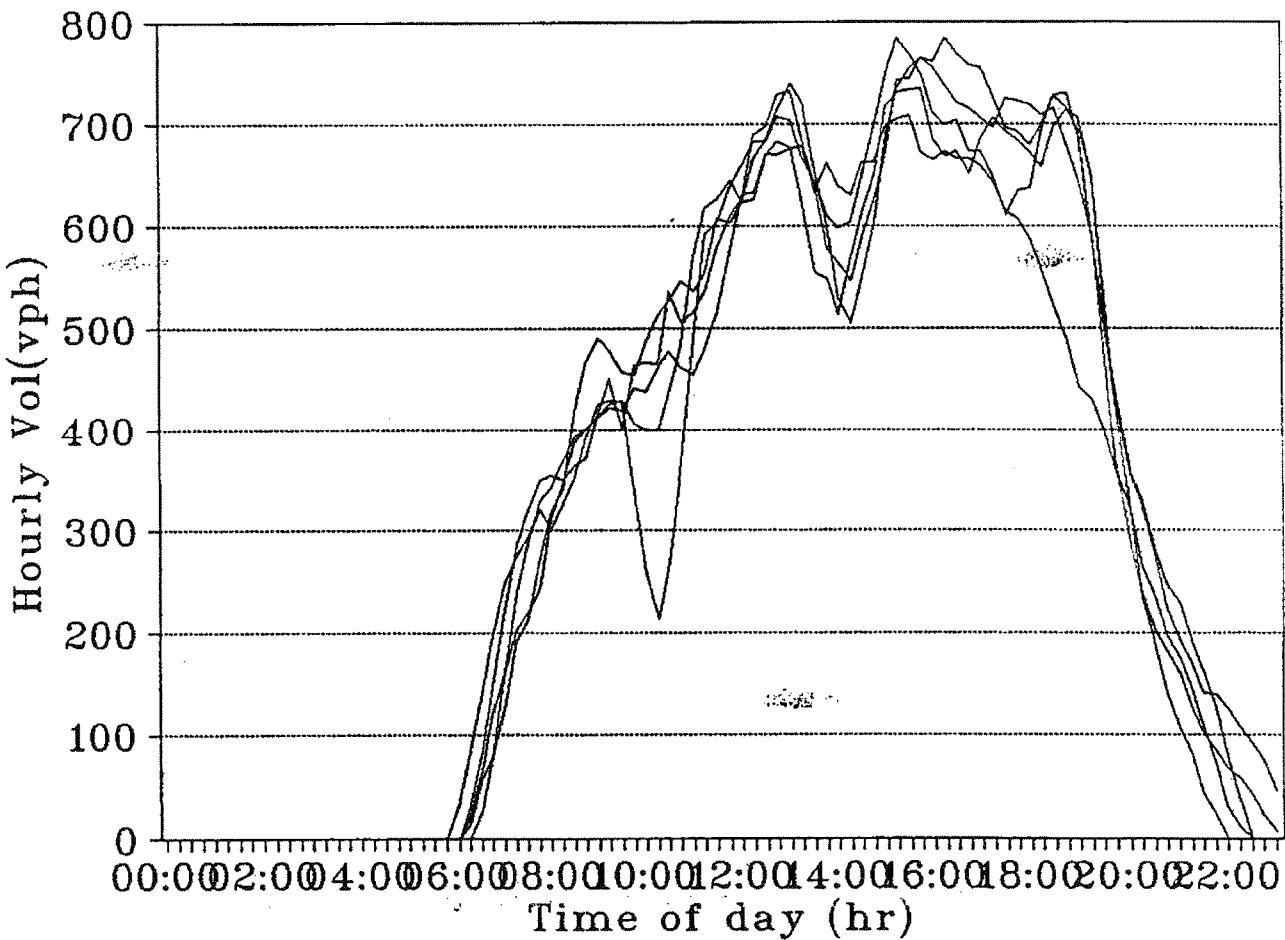
↓ Resolution \Rightarrow easier (more accurate) to predict

3/1/2002 13:32

W 15  1500 ft long : 2000 yds

Discrete
Units ?

HERTZEL - BALFUR 
KN010103-1019



Data via one of six detectors

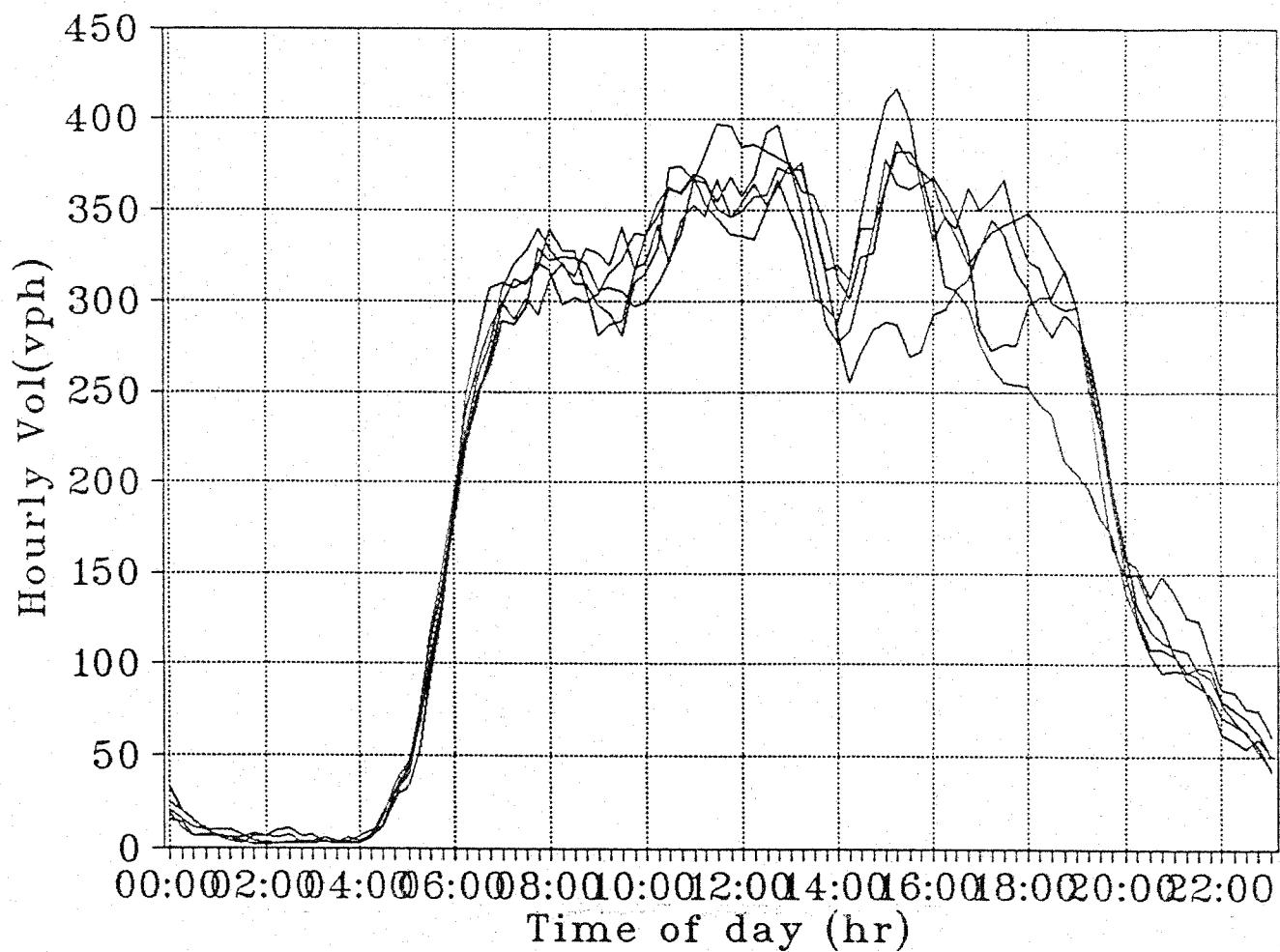
Each graph displays 1-day data (predictable variability)

⇒ Averaging days = smoothing

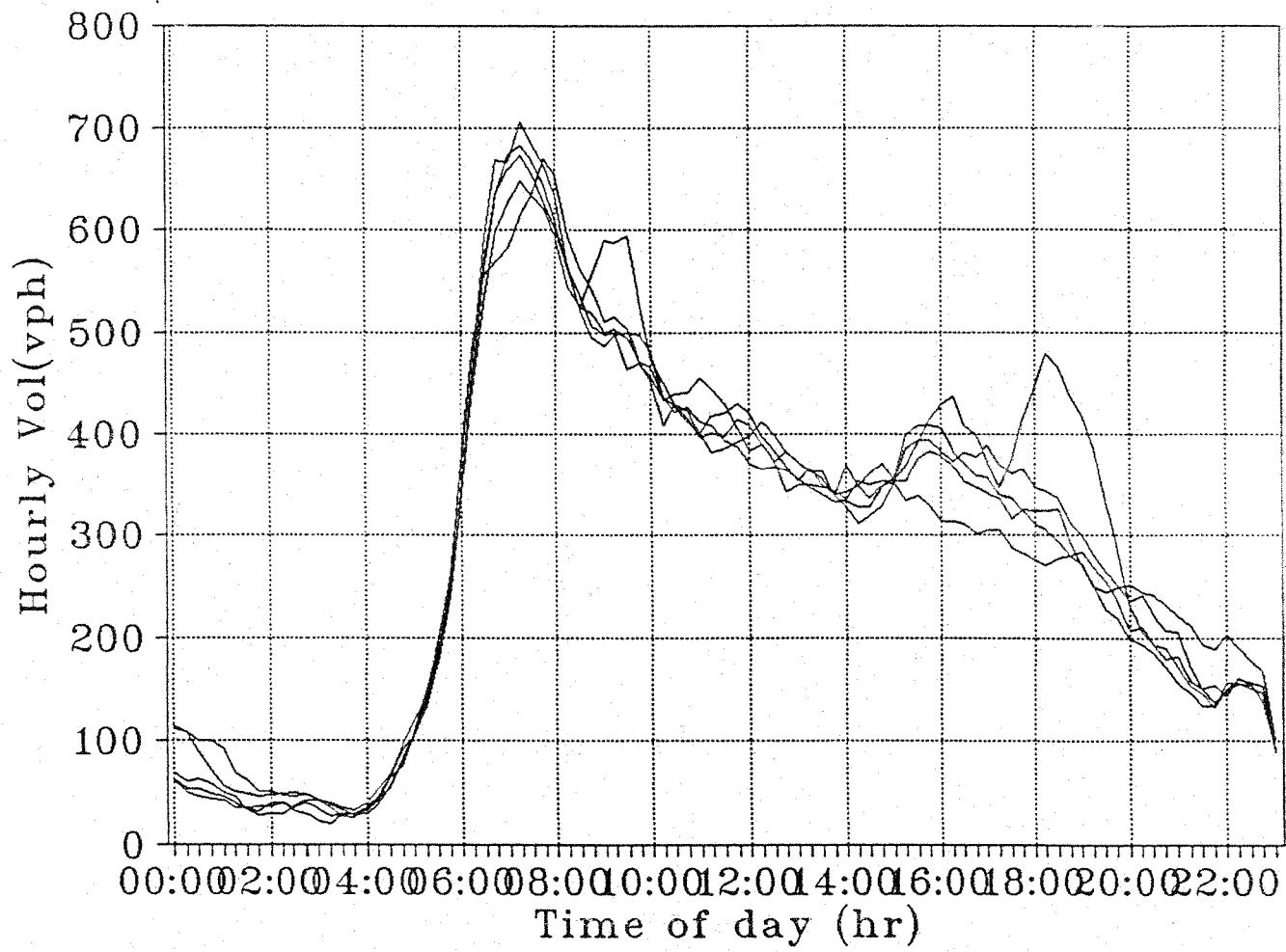
(or 6 detectors on a single day ?)

careful: scale

↓
HERTZEL - BALFUR
KN010103-DE1022



HERTZEL - BALFUR
KN010103-DE1023



Predictably different!

Predictable Variability

כתרן 25-25%



Scenario Analysis

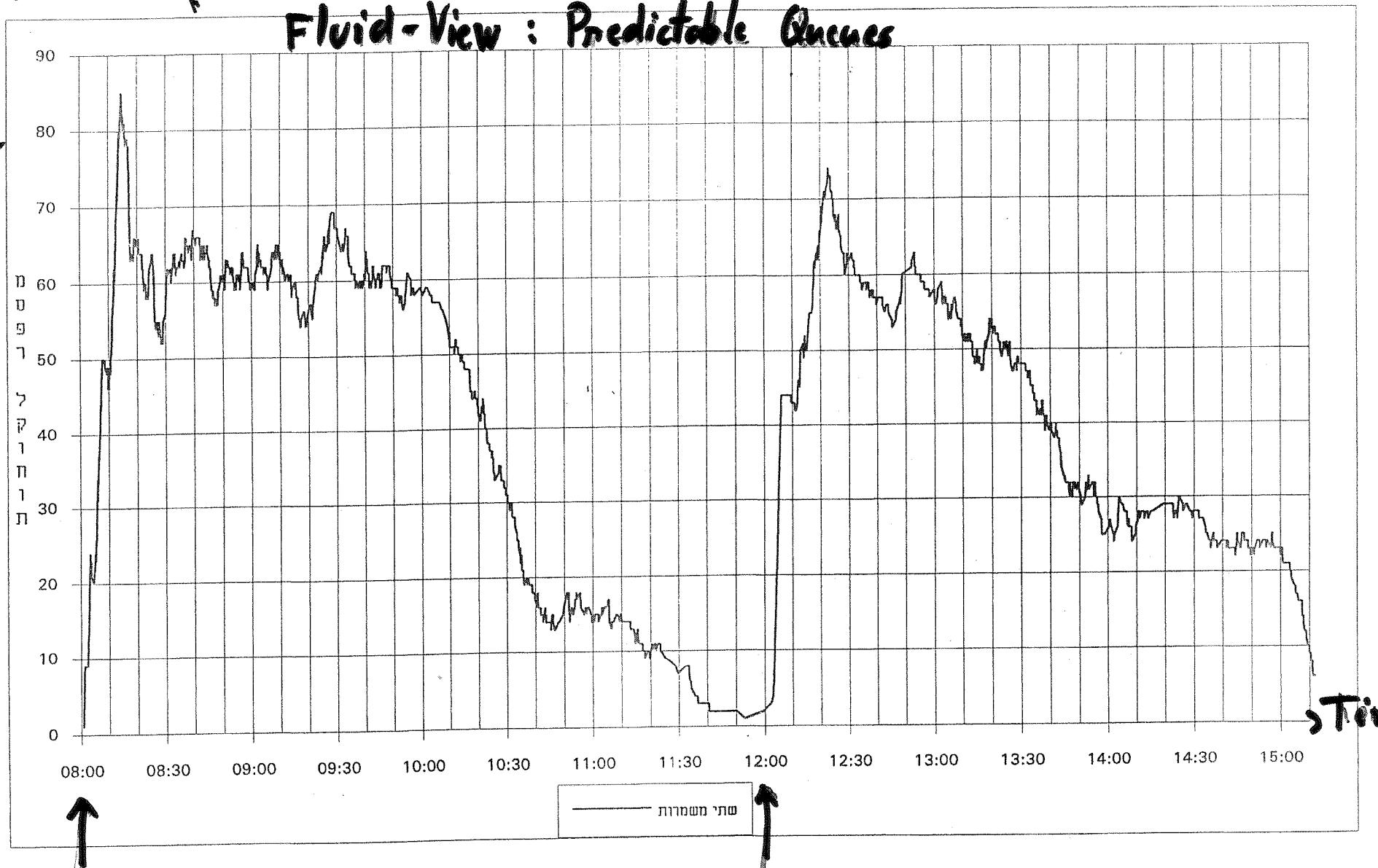
(*ר'נ'ר*)
ר'נ'ר

UN-

Employment-Office

Fluid-View : Predictable Queues

Queue length

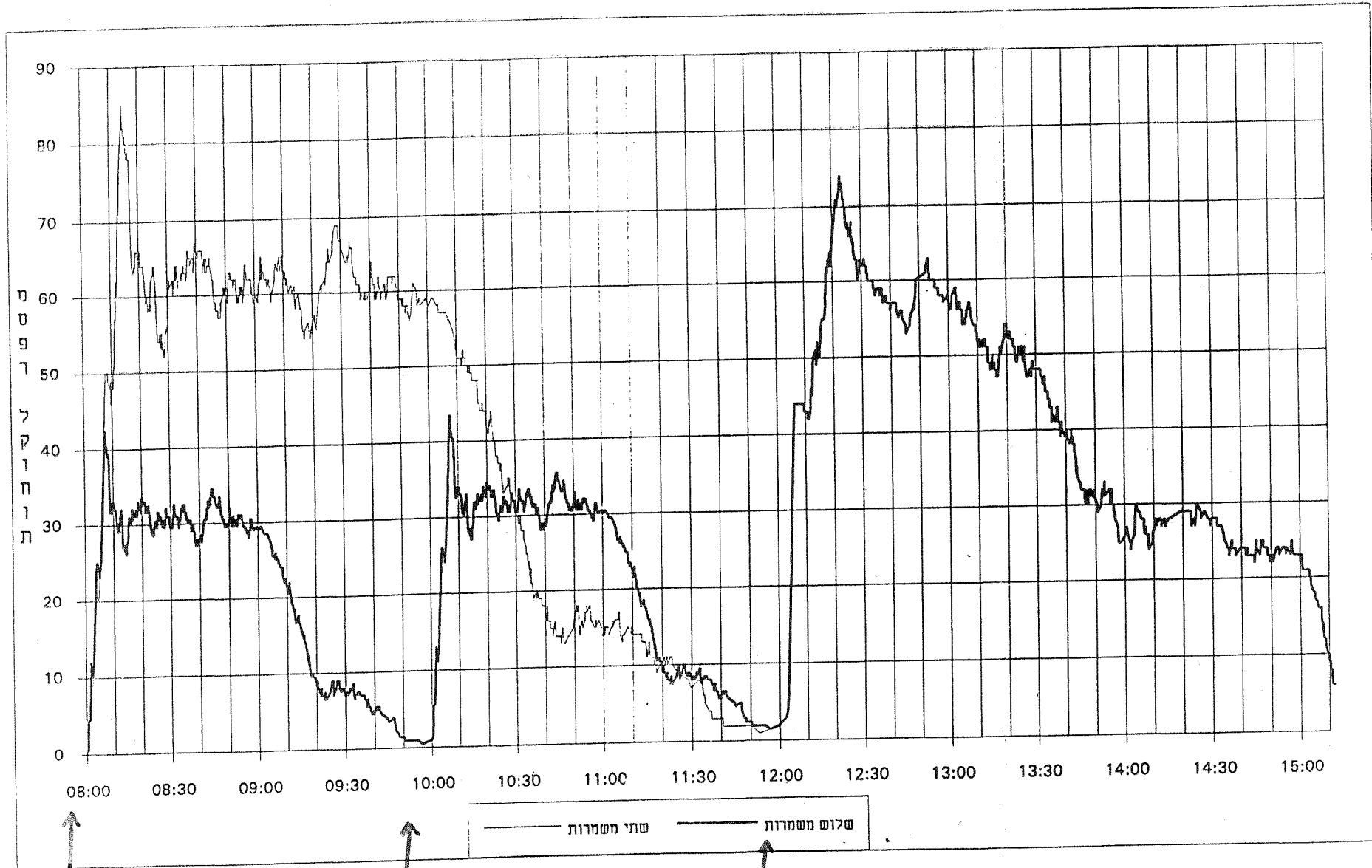


First shift

Second shift

3 Shifts

Month 3

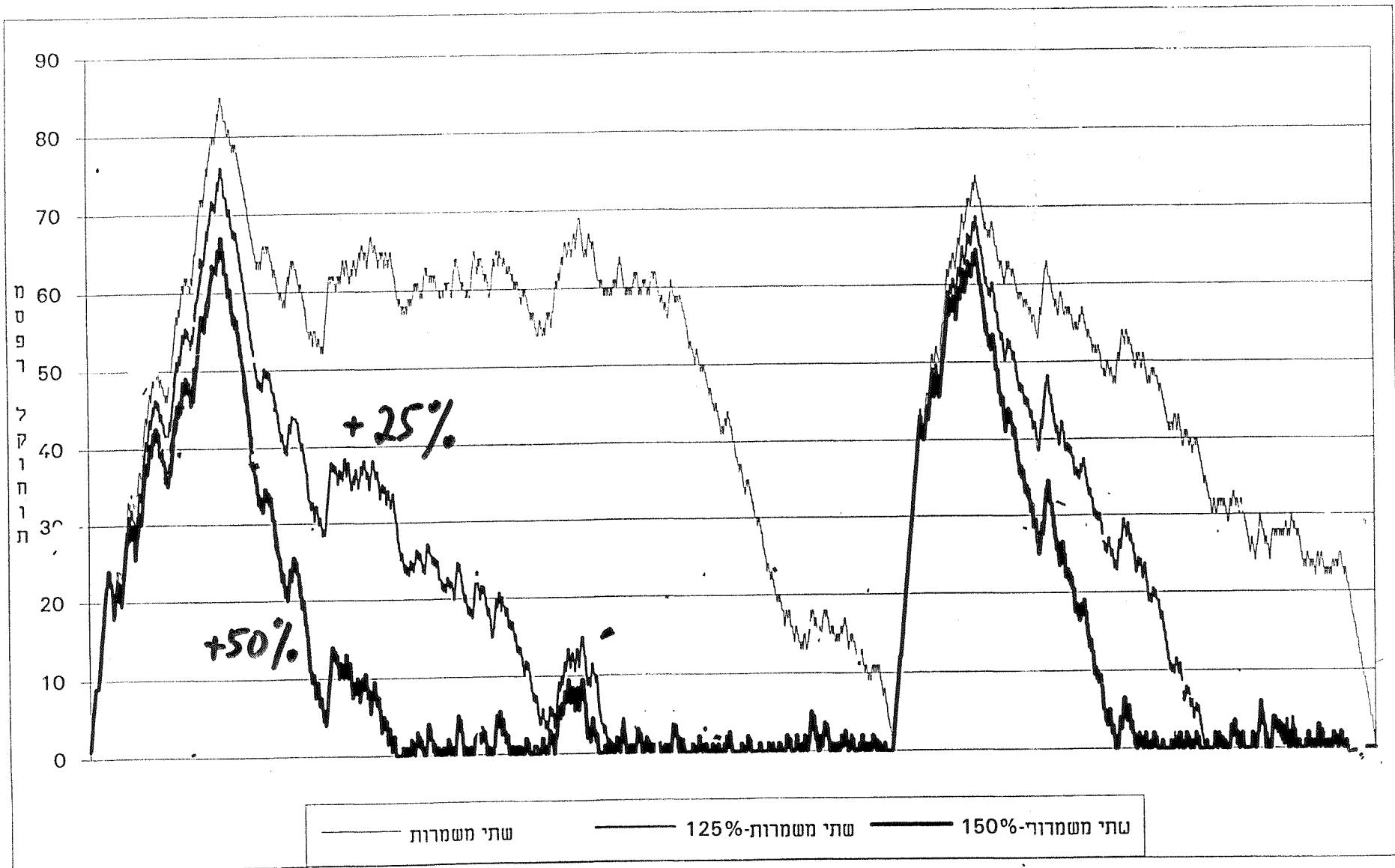


#1

#2

#3

↑ workforce



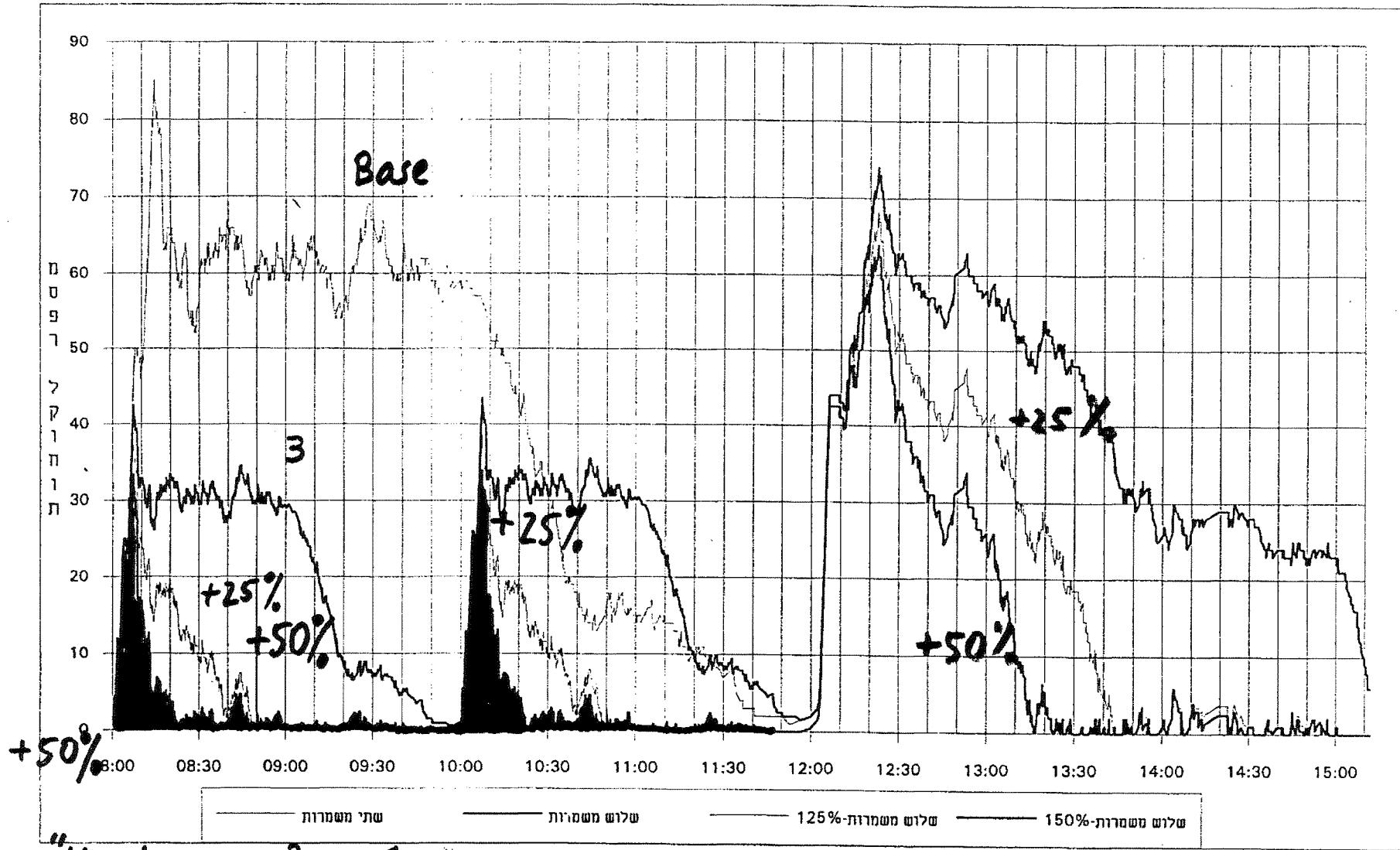
Reduces duration of peak, not size! (Explain? optional HW)

How to model?

Scenario Analysis (ריבוי נסיגות)

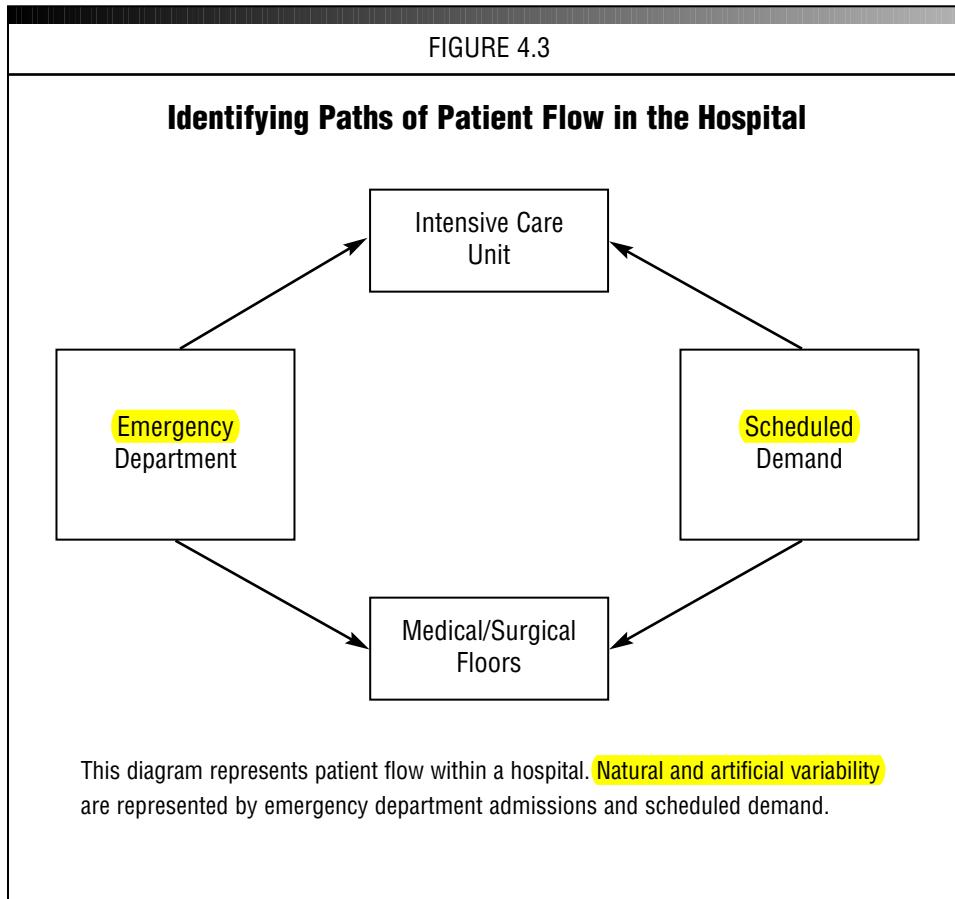
לכט נסיגות
לנוכחות 3 +

28



לכט נסיגות
לנוכחות 3 +
= 160
= נסיגות
הארה

Must have: Scenario \approx Reality well
represented!
Else?



ED overcrowding is so pervasive that sometimes we have the attitude that it affects everyone the same way. But according to Brad Prenney, deputy director of Boston University's Program for Management of Variability, more than 70% of admissions through the ED in Massachusetts hospitals are of patients who are insured by Medicare or Medicaid or who are uninsured, whereas private payers cover most of the scheduled admissions.⁸ Thus, the patients most likely to suffer the consequences of variability in admissions and the resultant ED overcrowding are the elderly, disabled, poor, and uninsured.

Besides ED overcrowding, now the focus of much public attention, there is a silent epidemic of ICU overcrowding. ICU patients also suffer from artificial variability. A study at a leading pediatric hospital demonstrated that more than 70% of diversions from the ICU have been correlated with artificial peaks in scheduled surgical demand.⁹

Q-Science: Predictable Variability

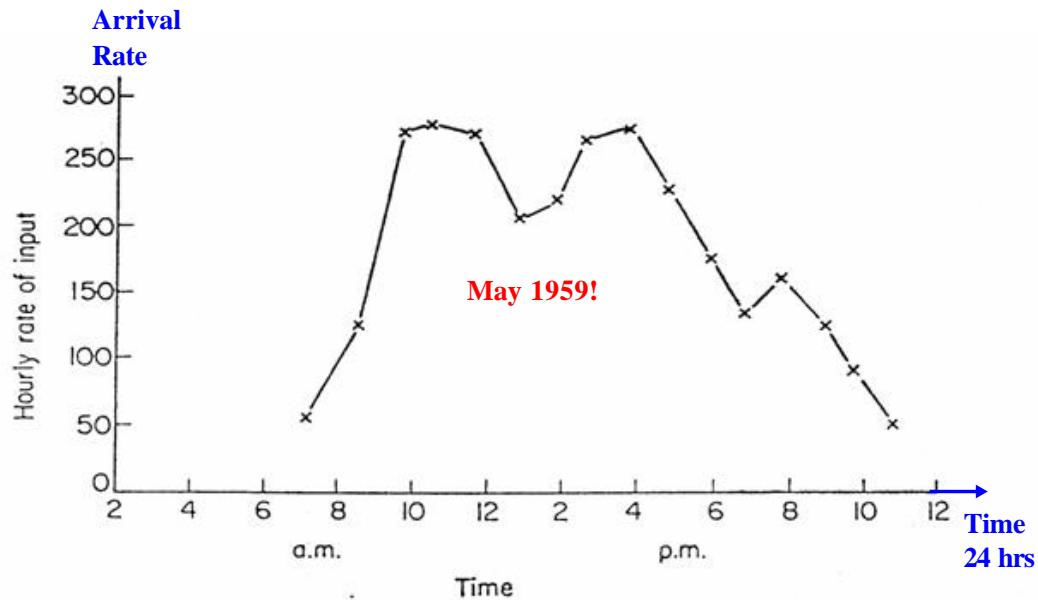
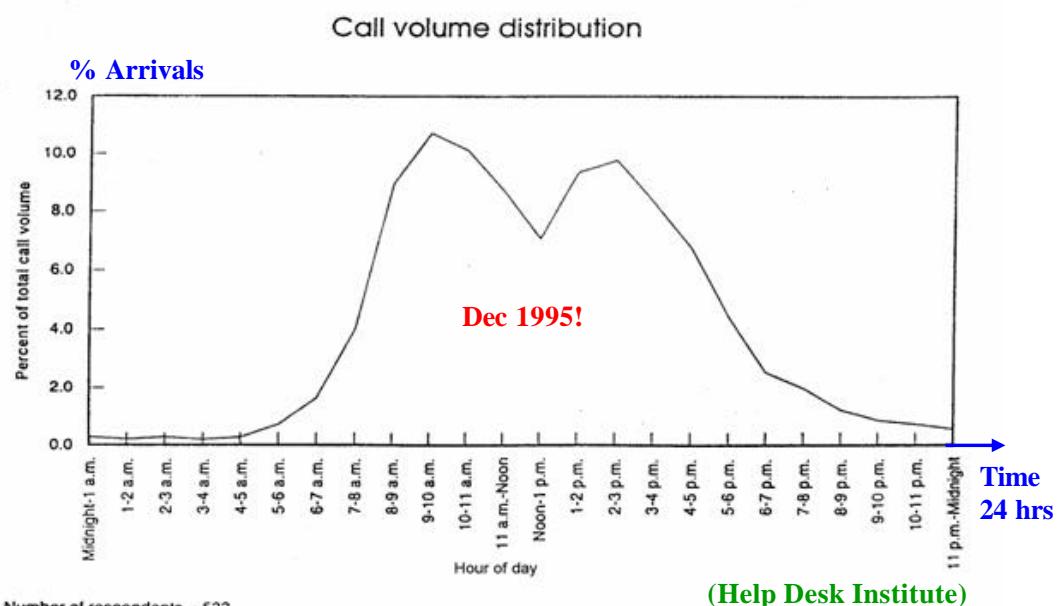


Fig. 15.1 The variation in the hourly input rates of reservations calls during a typical day (in May 1959)

(Lee A.M., Applied Q-Th)

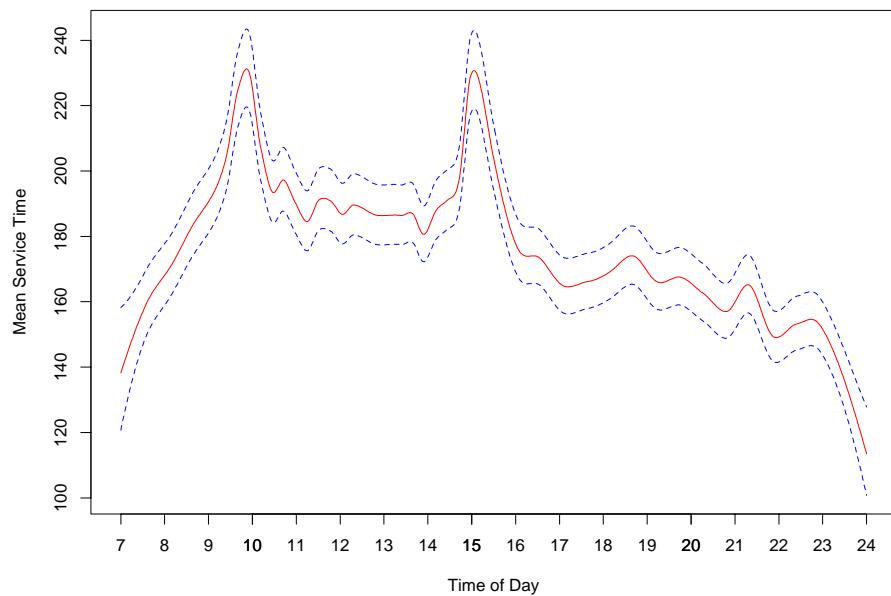
1995 Help Desk and Customer Support Practices Report



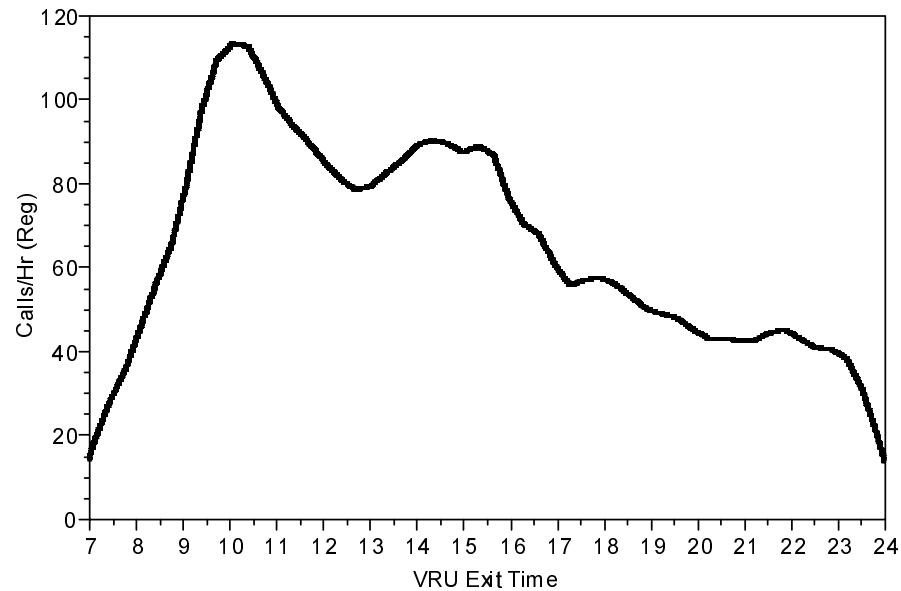
(Help Desk Institute)

Service Times: The Human Factor, or Why Longest During Peak Loads?

Mean-Service-Time (Regular) vs. Time-of-Day (95% CI)
(n=42613)



Arrivals to Queue or Service - Regular Calls
(Inhomogeneous Poisson)



From Data to Models: (**Predictable** vs. Stochastic Queues)

Fix a day of given category (say Monday = M , as distinguished from Sat.)

Consider **data of many M 's**.

What do we see ?

- **Unusual** M 's, that are outliers.

Examples: Transportation : storms,...

Hospital: : military operation, season,...)

Such M 's are accommodated by emergency procedures:

redirect drivers, outlaw driving; recruit help.

⇒ Support via scenario analysis, but carefully.

- **Usual** M 's, that are “average”.

In such M 's, queues can be classified into:

- **Predictable:**

queues form systematically at nearly the same time of most M 's
+ avg. queue similar over days + wiggles around avg. are small
relative to queue size.

e.g., rush-hour (overloaded / oversaturated)

Model: hypothetical avg. arrival process served by an avg. server

Fluid approx / Deterministic queue :macroscopic

Diffusion approx = refinements :mesoscopic

- **Unpredictable:**

queues of moderate size, from possibly at all times, due to (unpredictable) mismatch between demand/supply

⇒ Stochastic models :microscopic

Newell says, and I agree:

Most Queueing theory devoted to unpredictable queues,
but most (significant) queues can be classified as predictable.

Scales (Fig. 2.1 in Newell's book: Transportation)

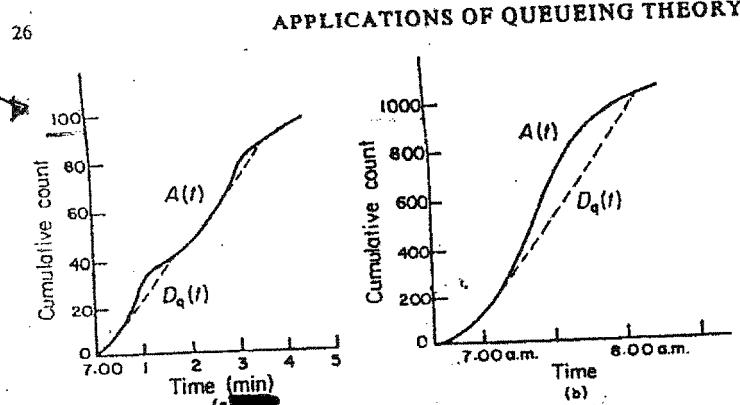
<u>Horizon</u>	<u>Max. count/queue</u>	<u>Phenom</u>
(a) 5 min	100 cars/5–10	(stochastic) instantaneous queues
(b) 1 hr	1000 cars/200	rush-hour queues
(c) 1 day = 24 hr	10,000 / ?	identify rush hours
(d) 1 week	60,000 / –	daily variation (add histogram)
(e) 1 year		seasonal variation
(f) 1 decade		↑ trend

Scales in Tele-service

<u>Horizon</u>	<u>Decision</u>	<u>e.g.</u>
year	strategic	add centers / permanent workforce
month	tactical	temporary workforce
day	operational	staffing <u>(Q-theory)</u>
hour	regulatory	shop-floor decisions

Newell, G. F.
 Applications of Queueing Th.
 2nd Ed., 1982

Transportation
Scales, Phenomenon



Max. Count.
 Instantaneous
 queues
 (Stochastic
 queues)

identify
 rush-hours
 (predictable
 queues)

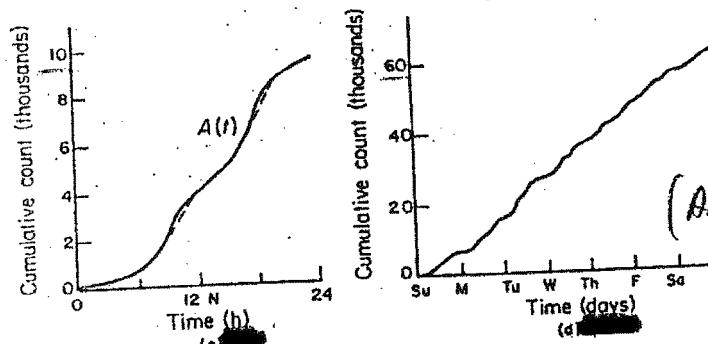


Figure 2.1 Cumulative arrivals on various time scales

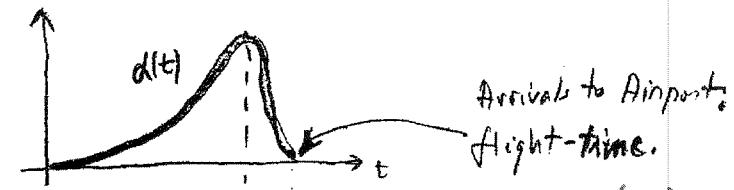
(or add: 1 year
 1 decade)

to detect trends, seasonal variations, etc.

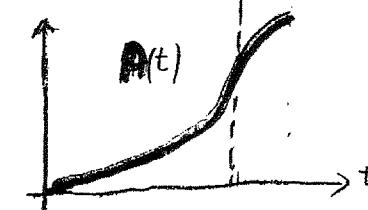
87

- Cumulative data (vs. rates)

$$A(t) = \int_0^t a(u) du$$



Arrivals to Airport.
 Flight-time.
 (rates) ①



(cumulative) ②

- Newell says:

Most Q-theory is (a),

but Most Q-applications is (b).

Test

- Averaging out many (a)'s \Rightarrow
- " " " (b)'s \Rightarrow

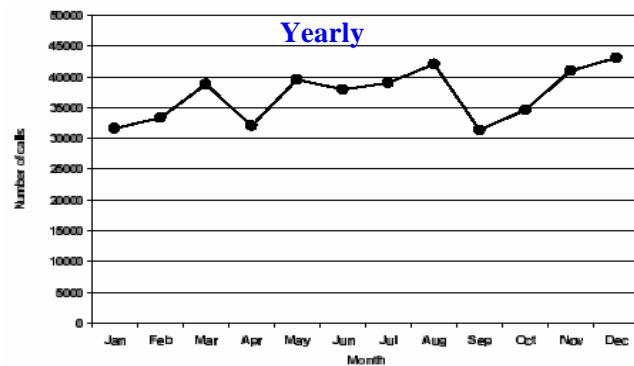
Better look at Queues

(congestion:
 queues, waiting) ③

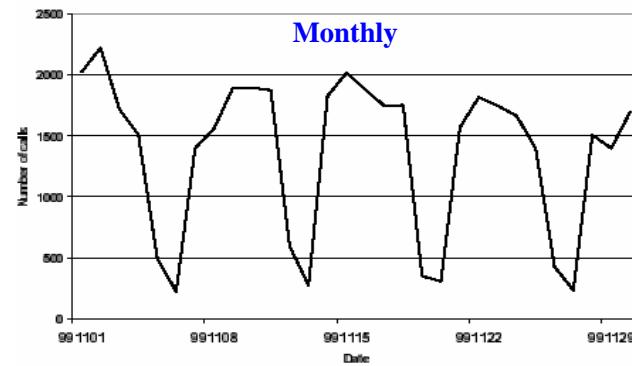
Arrivals to Service

Arrivals to a Call Center (1999): Time Scale

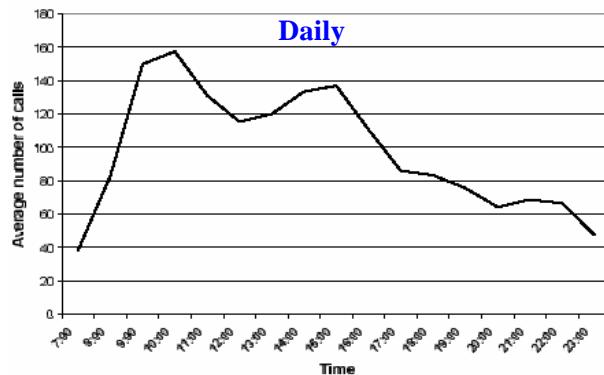
Strategic



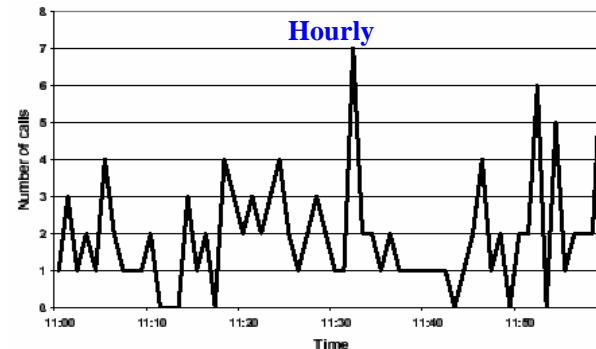
Tactical



Operational



Stochastic



Arrivals Process, in 1976

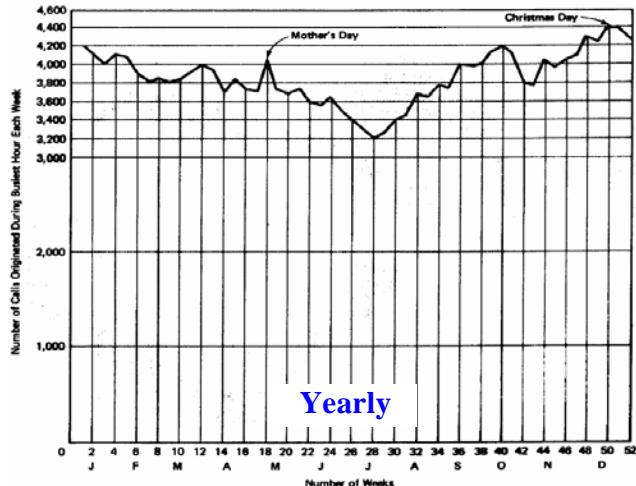


Figure 1 Typical distribution of calls during the busiest hour for each week during a year.

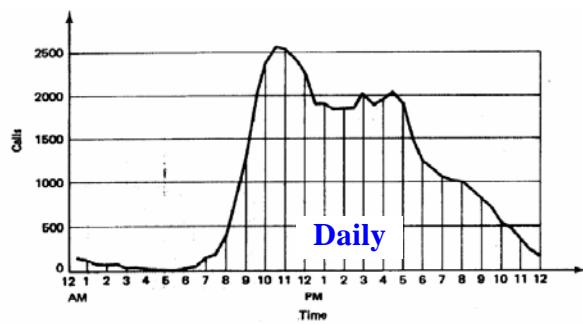


Figure 3 Typical half-hourly cell distribution (Bundy D A).

(E. S. Buffa, M. J. Cosgrove, and B. J. Luce,
"An Integrated Work Shift Scheduling System")

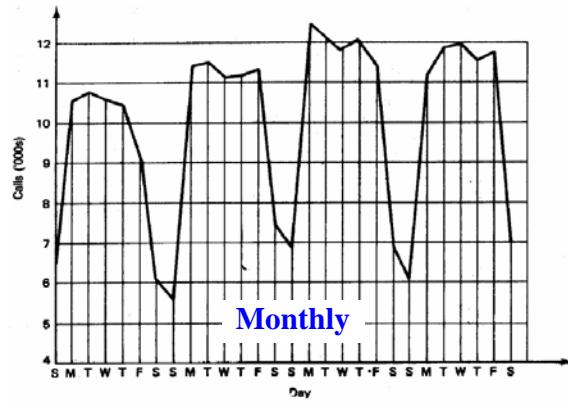


Figure 2 Daily call load for Long Beach, January 1972.

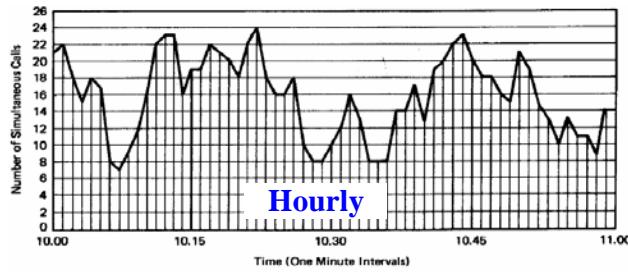
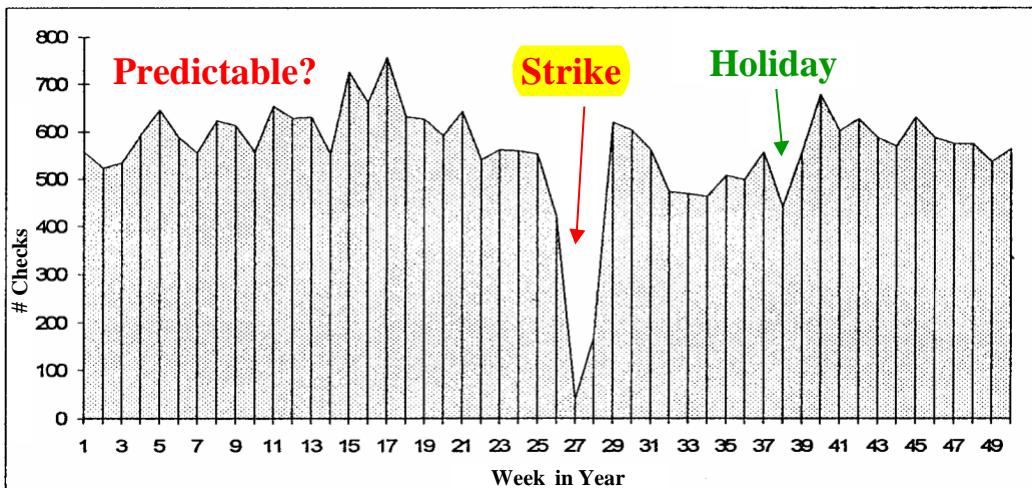


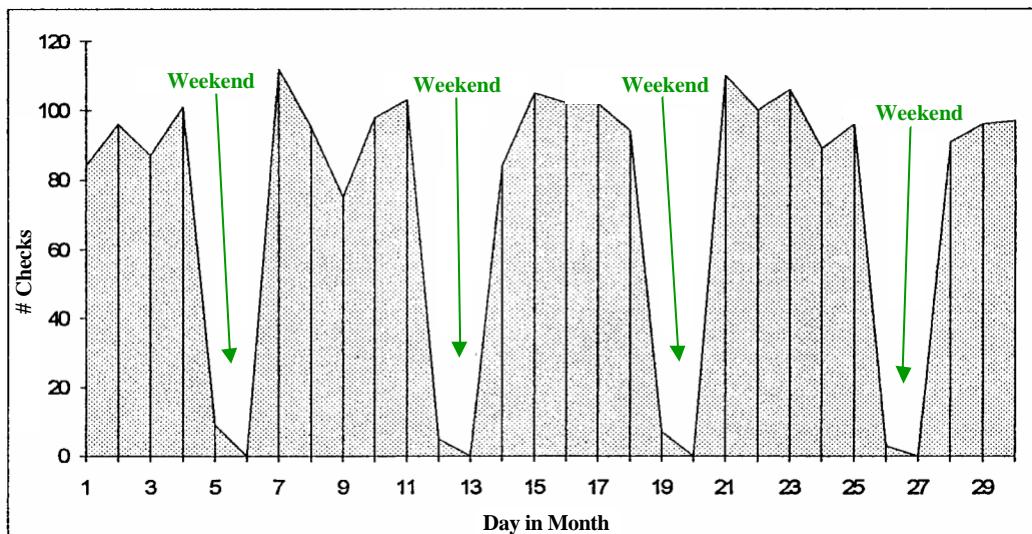
Figure 4 Typical intrahour distribution of calls, 10:00-11:00 A.M.

Custom Inspections at an Airport

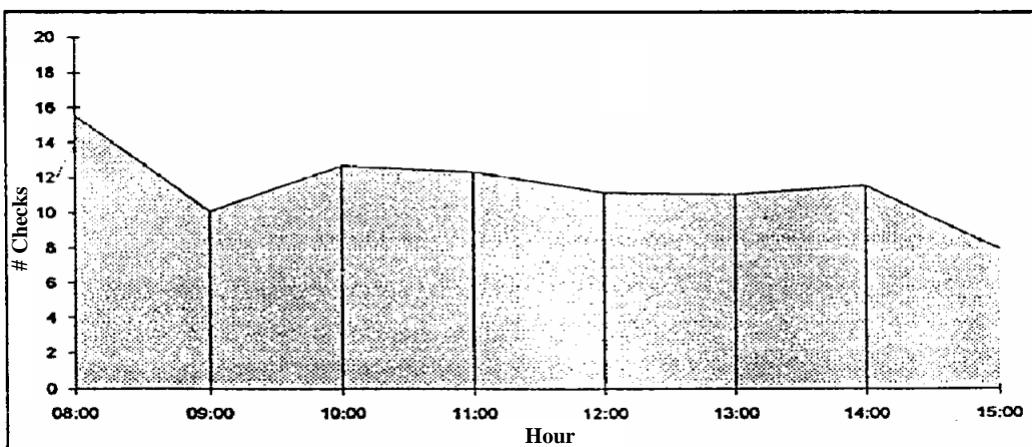
Number of Checks Made During 1993:



Number of Checks Made in November 1993:



Average Number of Checks During the Day:

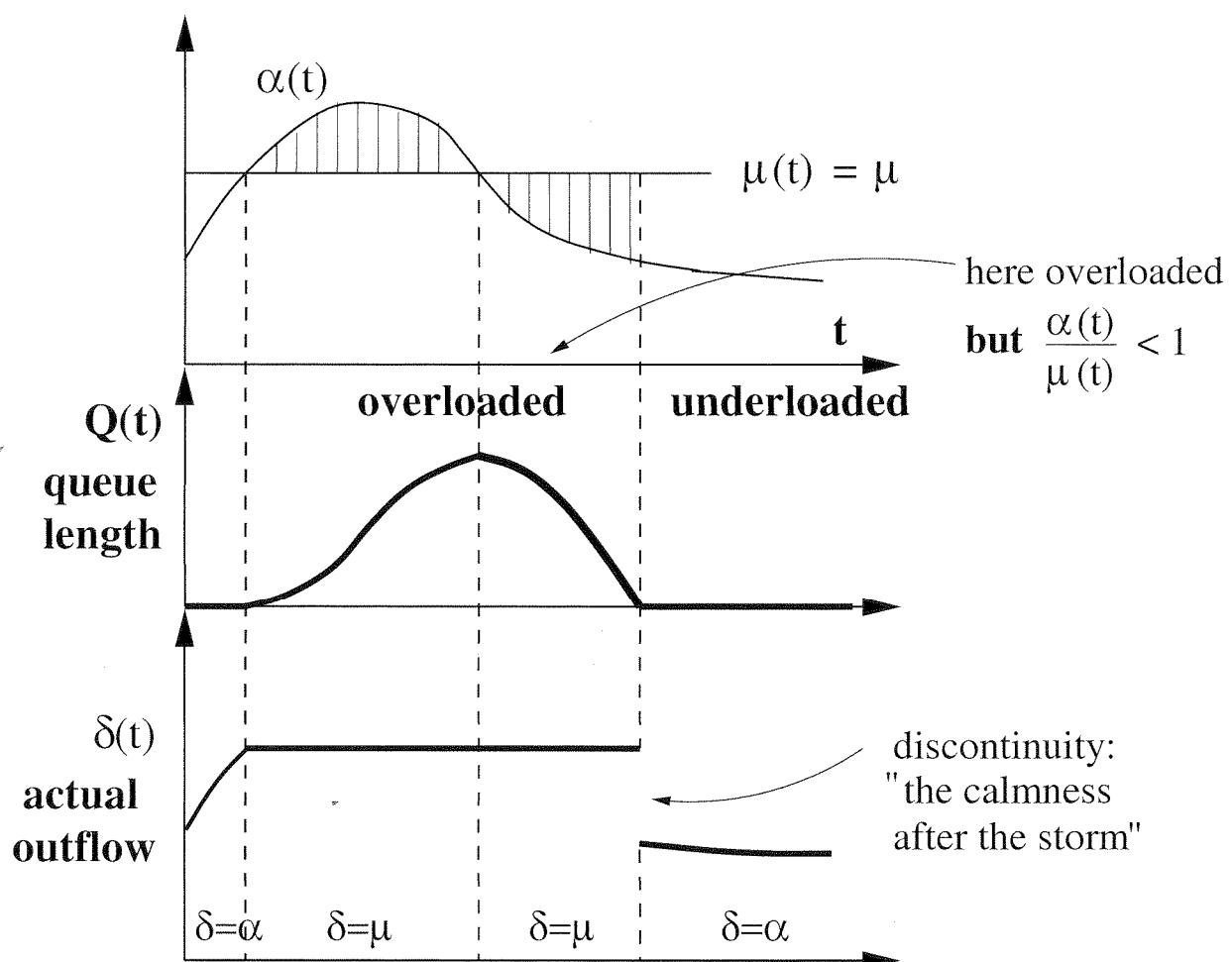


Source: Ben-Gurion Airport Custom Inspectors Division

Phases of Congestion

(Rush Hour Analysis)

? Peak load
? Peak Congestion



↑
Onset

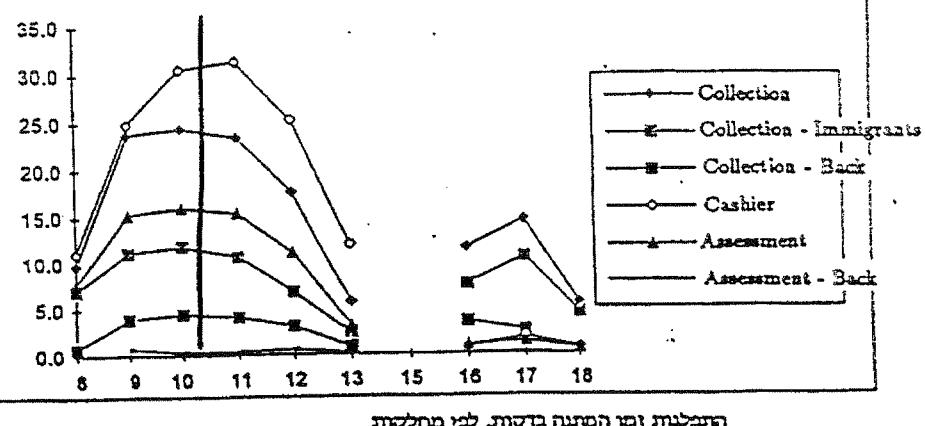
↑
End of Rush Hour

Face-to-Face

Services

Peak load

Peak Congestion Lags Behind Peak Load

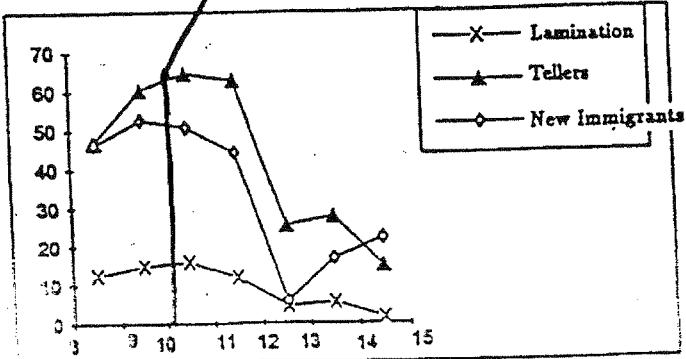
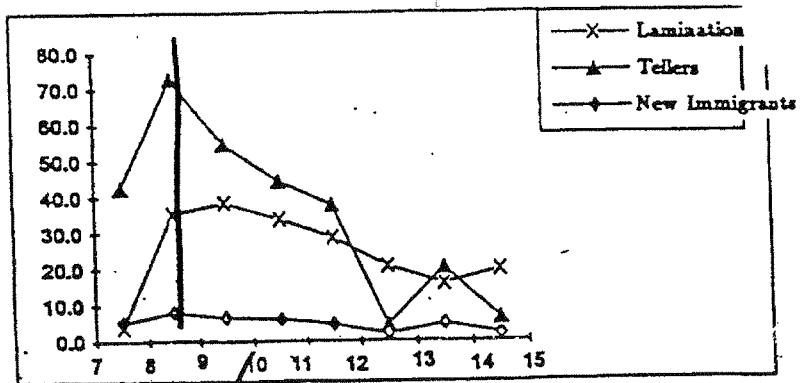
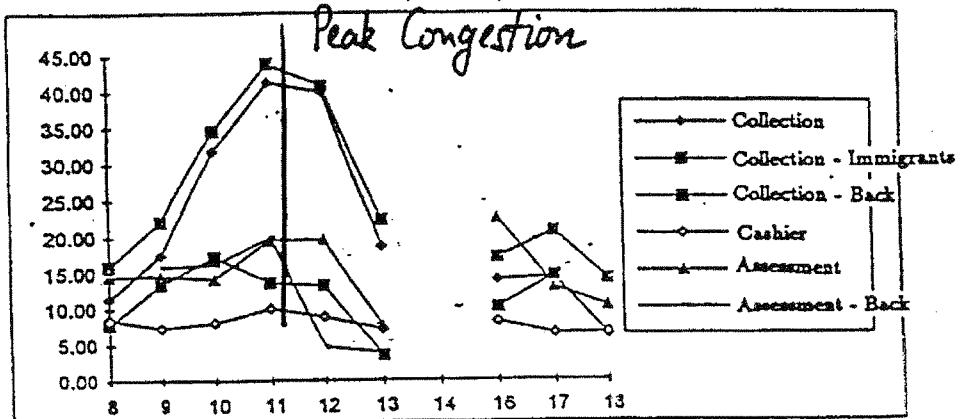


Phenomenon:

Peak congestion lags behind peak load

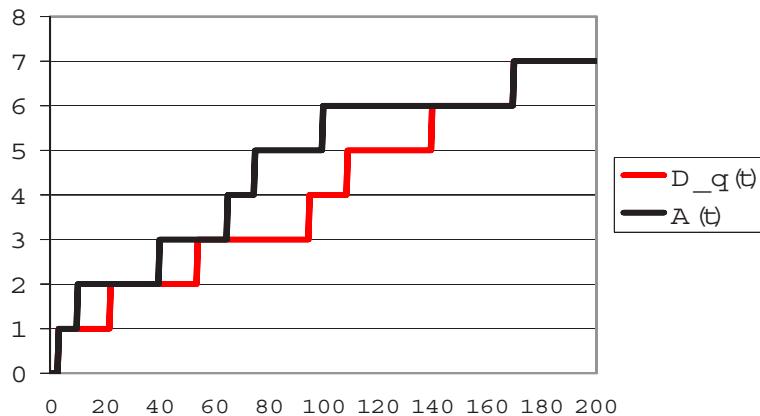
How to
"explain"?

Fluid-view suffices

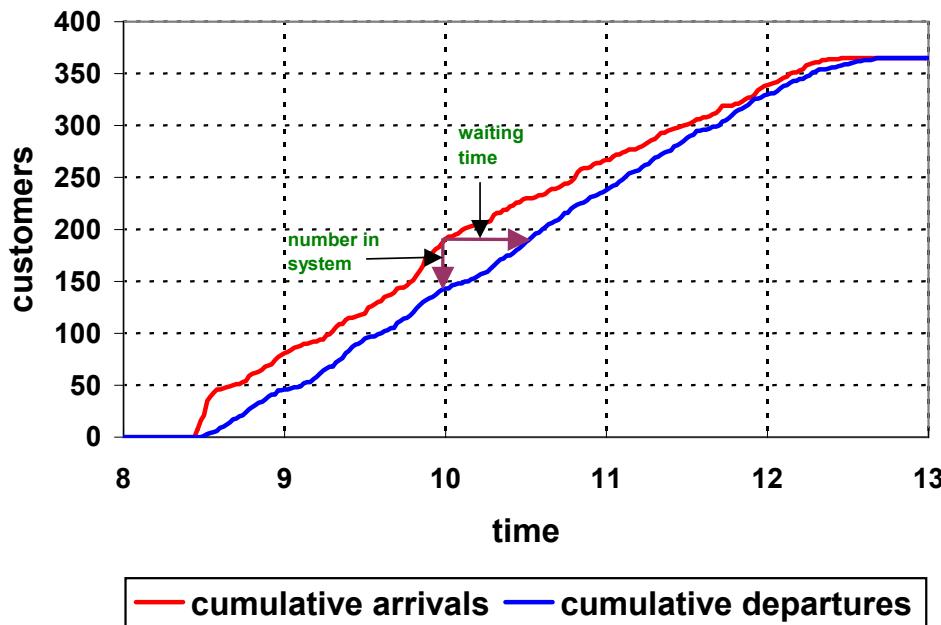


Fluid Models and Empirical Models

Recall **Empirical Models**, cumulative arrivals and departure functions.



For large systems (bird's eye) the functions look smoother.

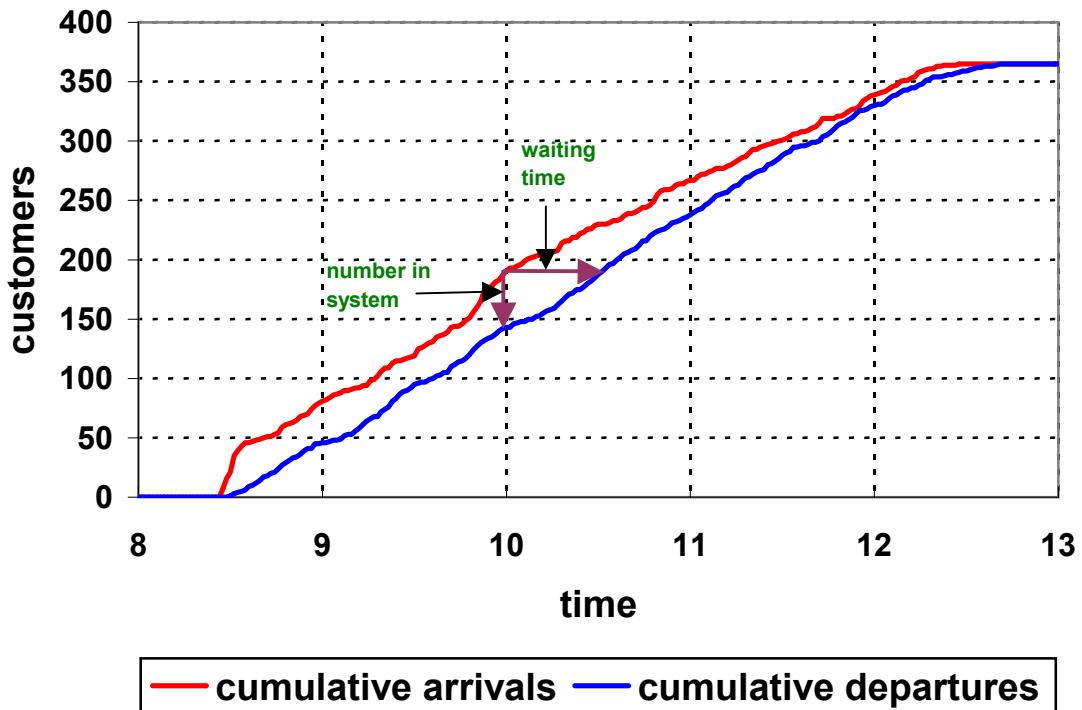


Empirical Models: Fluid, Flow

Derived directly from event-based (call-by-call) measurements. For example, an isolated service-station:

- $A(t)$ = **cumulative** # arrivals from time 0 to time t ;
- $D(t)$ = **cumulative** # departures from system during $[0, t]$;
- $L(t) = A(T) - D(t) = \#$ customers in system at t .

Arrivals and Departures from a Bank Branch Face-to-Face Service



When is it possible to calculate waiting time in this way?

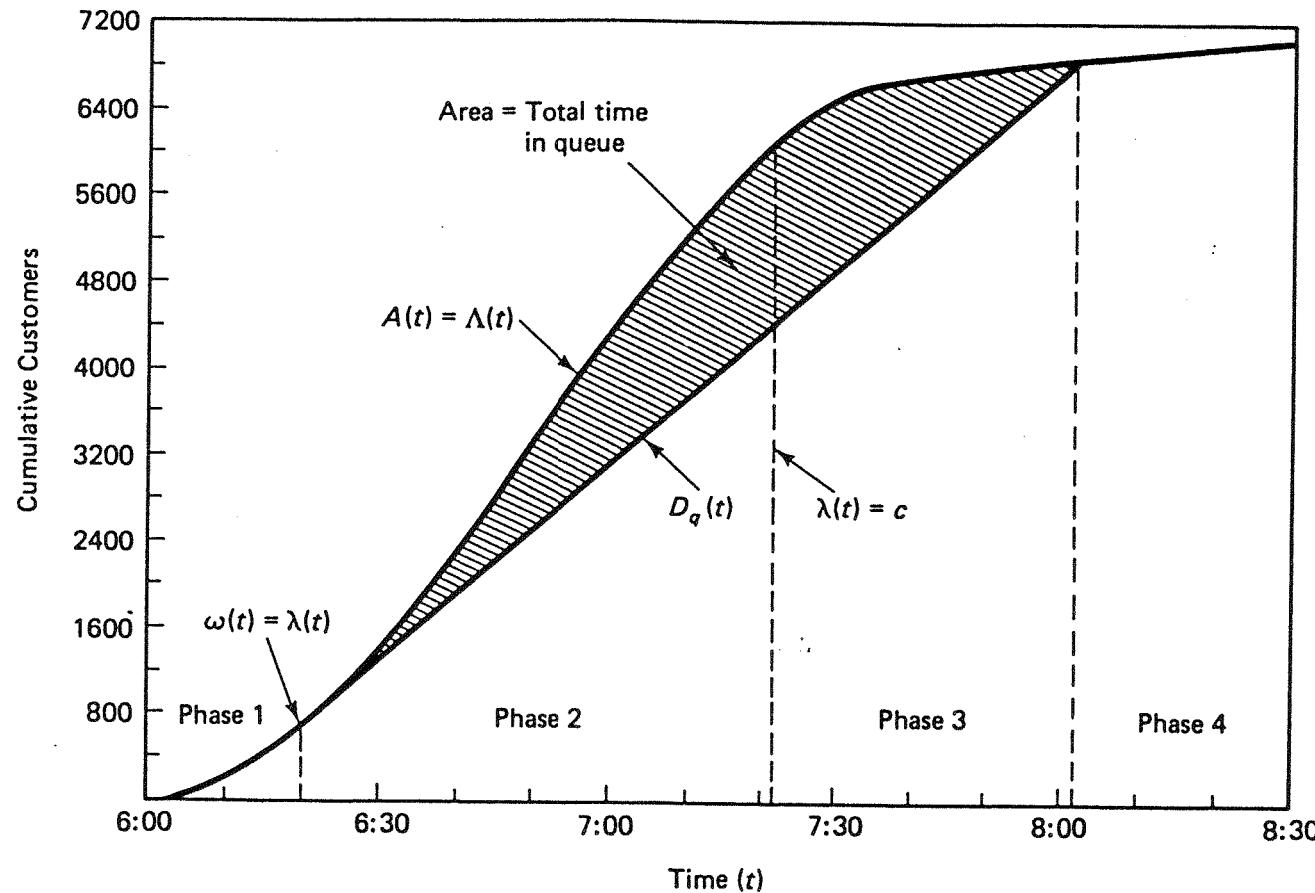
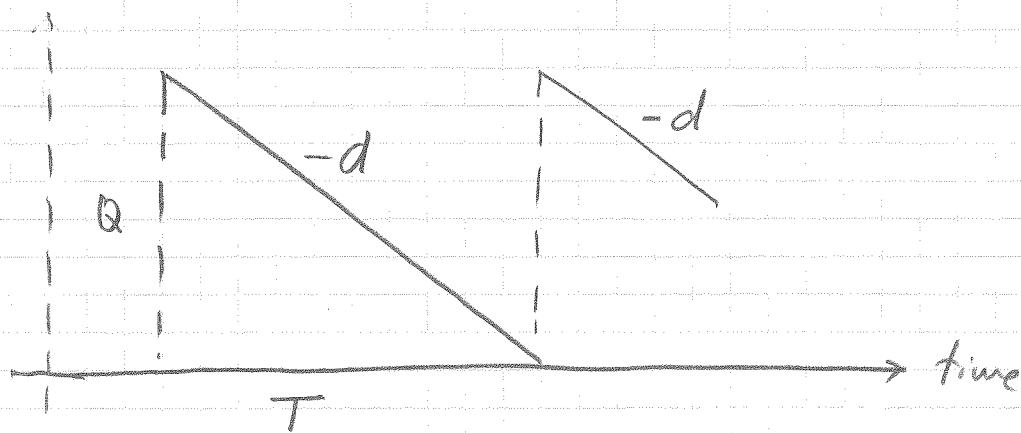


Figure 6.6 Cumulative diagram illustrating deterministic fluid model. When a queue exists, customers depart at a constant rate. Queues increase when the arrival rate exceeds the service capacity and decrease when the service capacity exceeds the arrival rate.

Simple (yet important, and classical) Application of

(Rate) Fluid Models: the EOQ Formula

- Tradeoff between inventory holding costs and ordering costs.



eg: $Q = 100$ units, $d = 25$ units per week

$$\Rightarrow T = 100/25 = 4 \text{ weeks} \quad : \quad T = Q/d$$

Data: demand rate d (e.g. stamps)

Dec. Var: order quantity Q (e.g. goto post office)

Parameters: h = unit holding costs (h large \Rightarrow Q \downarrow)

C = ordering costs (C large \Rightarrow Q \uparrow)

$$\text{average cost (over cycle)} = \underbrace{\frac{1}{2} Q \cdot h}_{L} + \frac{C}{T} = \frac{1}{2} Q h + \frac{C d}{Q}$$

$$\text{Optimal } Q^* \text{ where derivative } = 0 : \frac{1}{2} h = \frac{C d}{Q^2} \quad (\Rightarrow L Q h = \frac{C d}{2})$$

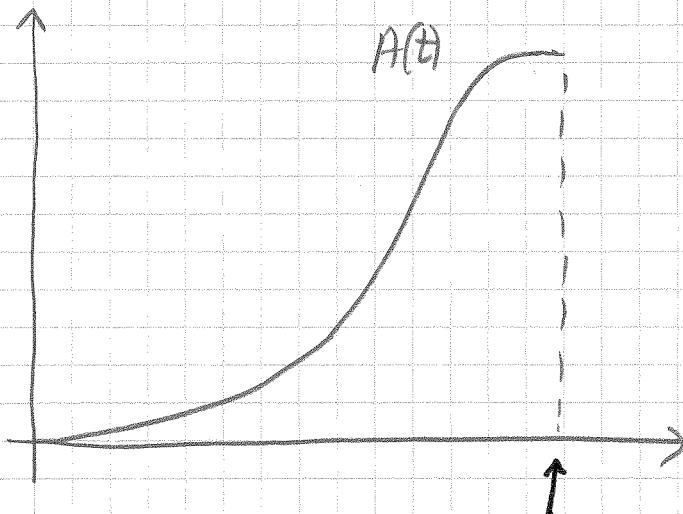
$$Q^* = \sqrt{\frac{2 C d}{h}}$$

classical EOQ formula

(d large \Rightarrow , C large \Rightarrow , h large \Rightarrow ?)

Extension: finite production rate $\nearrow \searrow$, ϑ = batch size

Aggregate Planning : via "Cumulative Pictures"



$A(t)$: seasonal

eg. airconditioners, fashion, arrivals to airport

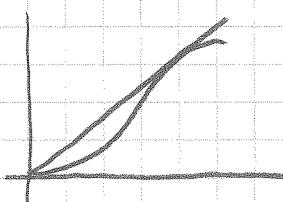
T = flight departure time

Q : service rate ? (i.e. capacity)

- strategy: chase demand $D = A$ costly
variable workforce

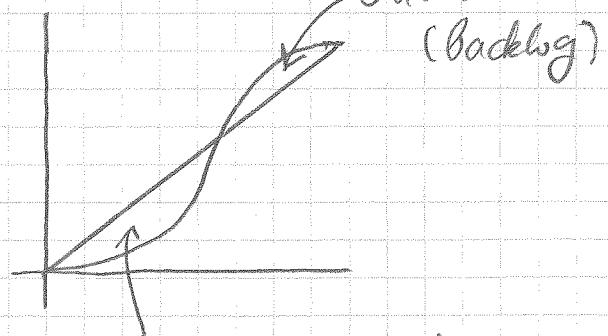
Suppose constant workforce

- strategy : no queues



\Rightarrow excess capacity

- strategy: least constant capacity that accommodates all arrivals, and leaves no queue at end.



Queue
(Backlog)

excess capacity

Fluid Models: General Setup

- $A(t)$ – cumulative arrivals function.
- $D(t)$ – cumulative departures function.
- $\lambda(t) = \dot{A}(t)$ – arrival rate.
- $\delta(t) = \dot{D}(t)$ – processing (departure) rate.
- $c(t)$ – maximal potential processing rate.
- $Q(t)$ – total amount in the system.

Queueing System as a Tub (Hall, p.188)

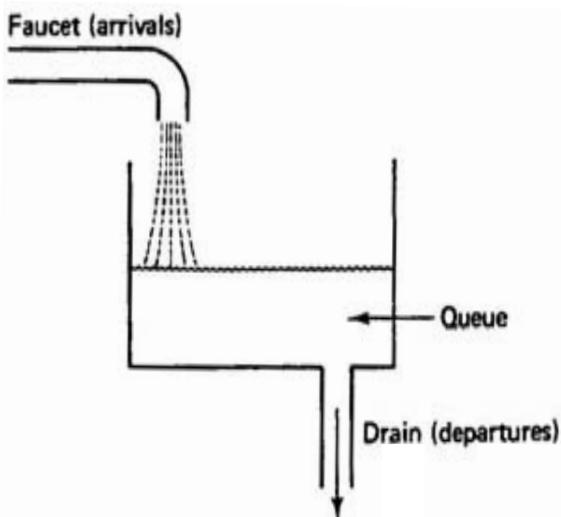


Figure 6.5 In a fluid model, the customers can be viewed as a liquid that accumulates in a tub. Queues increase when the fluid enters the tub faster than it leaves.

Mathematical Fluid Models

Differential Equations:

- $\lambda(t)$ – **arrival rate** at time $t \in [0, T]$.
- $c(t)$ – **maximal potential processing rate**.
- $\delta(t)$ – **effective** processing (departure) rate.
- $Q(t)$ – **total** amount in the system.

Then $Q(t)$ is **a** solution of

$$\dot{Q}(t) = \lambda(t) - \delta(t); \quad Q(0) = q_0, \quad t \in [0, T].$$

In a Call Center Setting (no abandonment)

$N(t)$ statistically-identical servers, each with service rate μ .

$c(t) = \mu N(t)$: maximal potential processing rate.

$\delta(t) = \mu \cdot \min(N(t), Q(t))$: processing rate.

$$\dot{Q}(t) = \lambda(t) - \mu \cdot \min(N(t), Q(t)), \quad Q(0) = q_0, \quad t \in [0, T].$$

How to actually solve? Mathematics (theory, numerical),
or simply: Start with $t_0 = 0$, $Q(t_0) = q_0$.

Then, for $t_n = t_{n-1} + \Delta t$:

$$Q(t_n) = Q(t_{n-1}) + \lambda(t_{n-1}) \cdot \Delta t - \mu \min(N(t_{n-1}), Q(t_{n-1})) \cdot \Delta t.$$

Predictable Queues

Fluid Models and Diffusion Approximations

**for Time-Varying Queues with
Abandonment and Retrials**

with

Bill Massey

Marty Reiman

Brian Rider

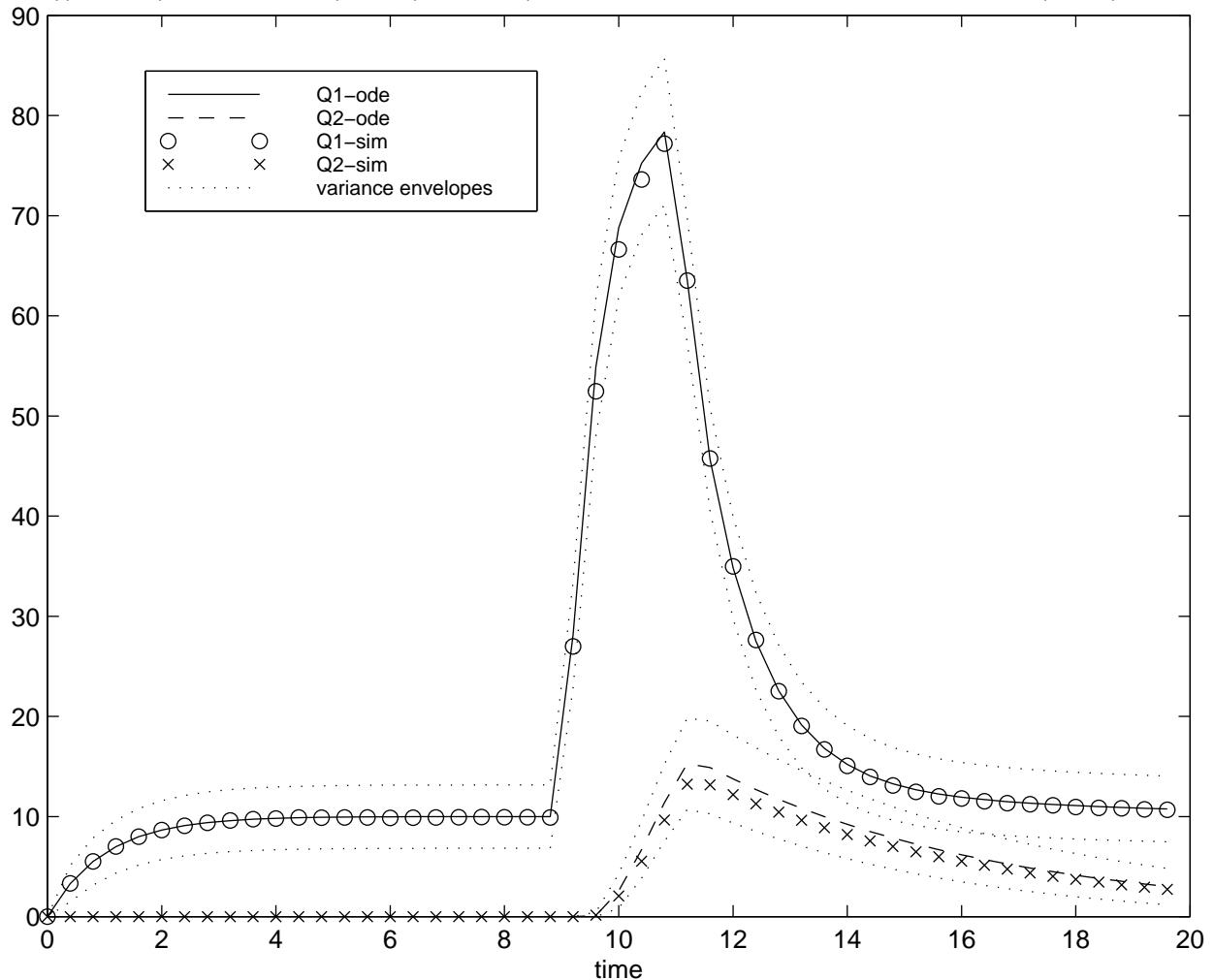
Sasha Stolyar

Sudden Rush Hour

$n = 50$ servers; $\mu = 1$

$\lambda_t = 110$ for $9 \leq t \leq 11$, $\lambda_t = 10$ otherwise

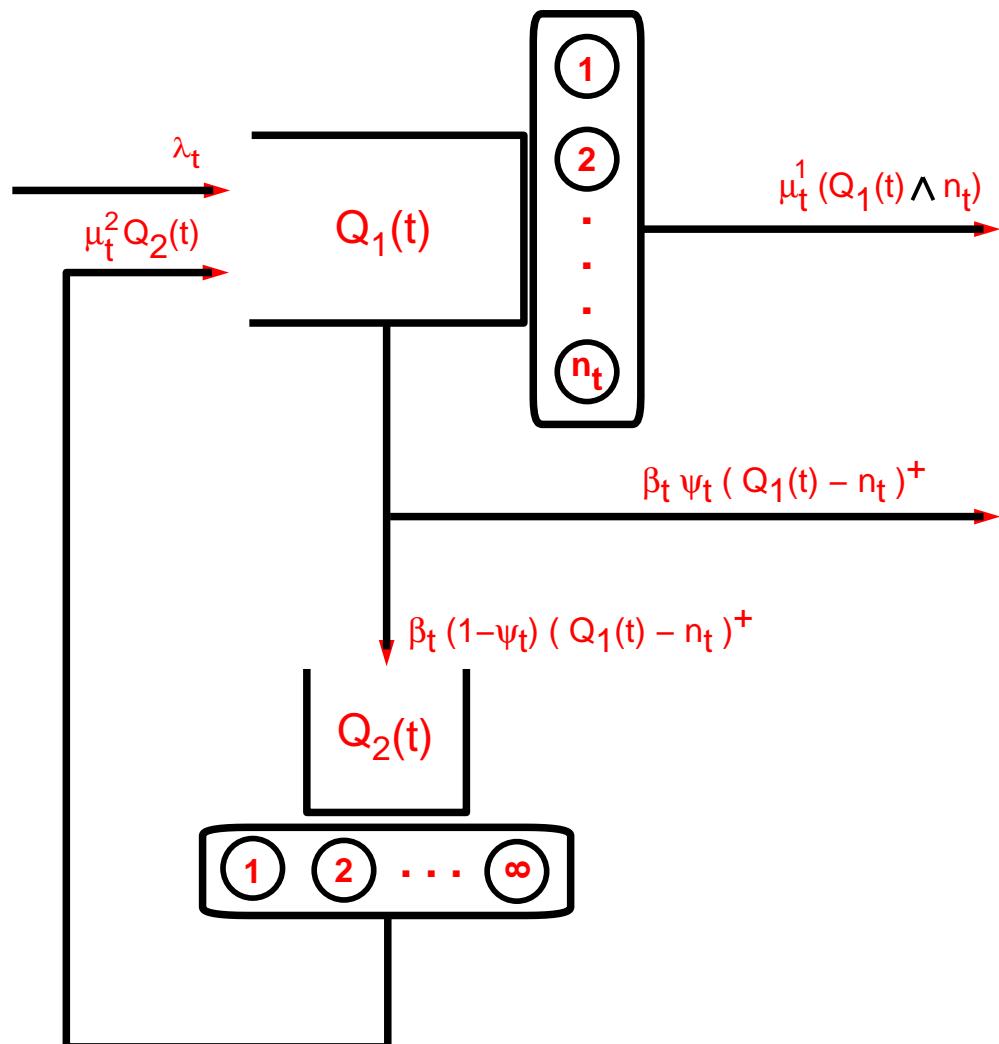
$\Lambda(t) = 110$ (on $9 \leq t \leq 11$), 110 (otherwise). $n = 50$, $\mu_1 = 1.0$, $\mu_2 = 0.1$, $\beta = 2.0$, $P(\text{retrial}) = 0.25$



Time-Varying Queues with Abandonment and Retrials

Based on a series of papers with Massey, Reiman, Rider and Stolyar (all at Bell Labs, at the time).

Call Center: a Multiserver Queue with Abandonment and Retrials



Primitives: Time-Varying Predictably

- λ_t exogenous arrival rate;
e.g., continuously changing, sudden peak.
- μ_t^1 service rate;
e.g., change in nature of work or fatigue.
- n_t number of servers;
e.g., in response to predictably varying workload.
- $Q_1(t)$ number of customers within call center (queue+service).
- β_t abandonment rate while waiting;
e.g., in response to IVR discouragement at predictable overloading.
- ψ_t probability of no retrial.
- μ_t^2 retrial rate;
if constant, $1/\mu^2$ – average time to retry.
- $Q_2(t)$ number of customers that will retry (in orbit).

In our examples, we vary λ_t only, while other primitives are held constant.

Fluid Model

Replacing random processes by their rates yields

$$Q^{(0)}(t) = (Q_1^{(0)}(t), Q_2^{(0)}(t))$$

Solution to nonlinear differential balance equations

$$\begin{aligned} \frac{d}{dt} Q_1^{(0)}(t) &= \lambda_t - \mu_t^1 (Q_1^{(0)}(t) \wedge n_t) \\ &\quad + \mu_t^2 Q_2^{(0)}(t) - \beta_t (Q_1^{(0)}(t) - n_t)^+ \\ \frac{d}{dt} Q_2^{(0)}(t) &= \beta_1 (1 - \psi_t) (Q_1^{(0)}(t) - n_t)^+ \\ &\quad - \mu_t^2 Q_2^{(0)}(t) \end{aligned}$$

Justification: **Functional Strong Law of Large Numbers**,

with $\lambda_t \rightarrow \eta \lambda_t$, $n_t \rightarrow \eta n_t$.

As $\eta \uparrow \infty$,

$$\frac{1}{\eta} Q^\eta(t) \rightarrow Q^{(0)}(t), \quad \text{uniformly on compacts, a.s.}$$

given convergence at $t = 0$

Diffusion Refinement

$$Q^\eta(t) \stackrel{d}{=} \eta Q^{(0)}(t) + \sqrt{\eta} Q^{(1)}(t) + o(\sqrt{\eta})$$

Justification: **Functional Central Limit Theorem**

$$\sqrt{\eta} \left[\frac{1}{\eta} Q^\eta(t) - Q^{(0)}(t) \right] \xrightarrow{d} Q^{(1)}(t), \quad \text{in } D[0, \infty),$$

given convergence at $t = 0$.

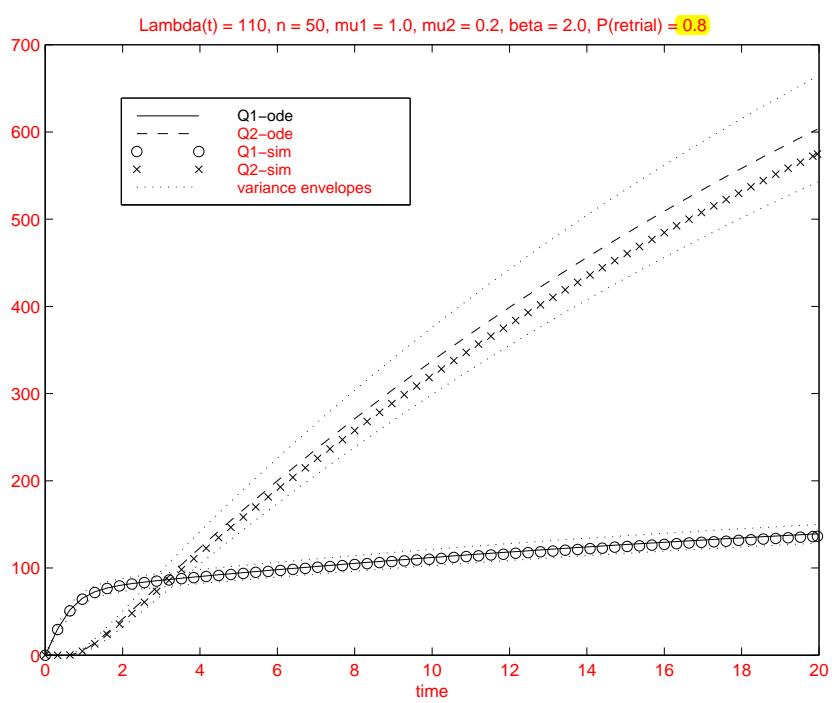
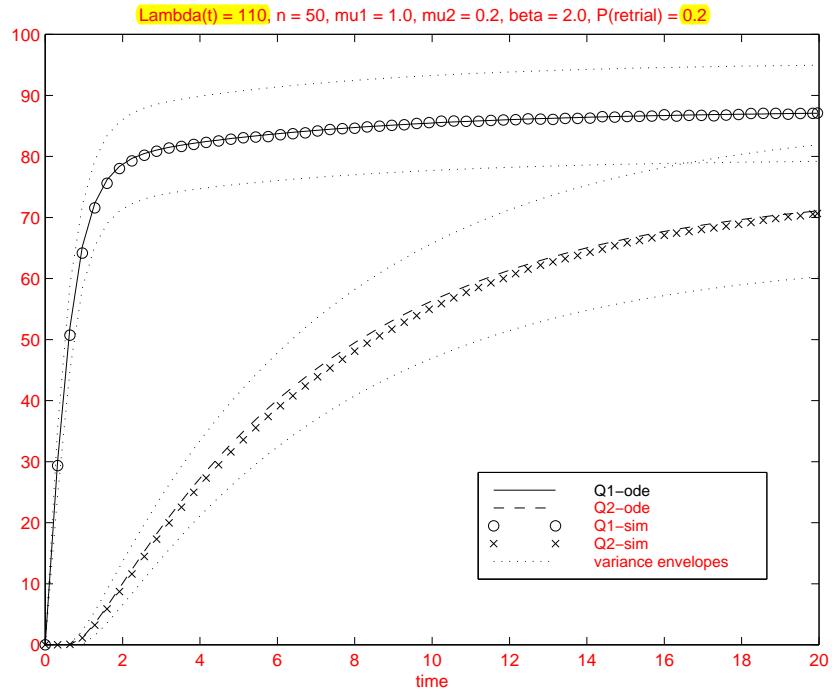
$Q^{(1)}$ solution to stochastic differential equation.

If the set of **critical** times $\{t \geq 0 : Q_1^{(0)}(t) = n_t\}$ has Lebesgue measure zero, then $Q^{(1)}$ is a **Gaussian** process. In this case, one can deduce ordinary differential equations for

$$E Q_i^{(1)}(t), \quad \text{Var } Q_i^{(1)}(t) : \text{ confidence envelopes}$$

These ode's are easily solved numerically (in a spreadsheet, via forward differences).

Starting Empty and Approaching Stationarity



3. Numerical Examples

Our numerical examples cover the case of time-varying behavior only for the external arrival rate λ_t . We make $\mu^1 = 1$, $\mu^2 = 0.2$, and $Q_1(0) = Q_2(0) = 0$ but let n , β , and ψ range over a variety of different constants.

The first two examples, see Figure 2, that we consider actually have the arrival rate λ equal to a constant 110, with $n = 50$, $\beta = 2.0$, and $\psi = 0.2$ and 0.8. This is an overloaded system, see [8], i.e. $Q_1^{(0)}(t) > n$ for large enough t , and equations (1) and (2) indicate that $Q_1^{(0)}(t) \rightarrow q_1$ and $Q_2^{(0)}(t) \rightarrow q_2$ as $t \rightarrow \infty$. Setting $\frac{d}{dt}Q_1^{(0)}(t) = \frac{d}{dt}Q_2^{(0)}(t) = 0$ as $t \rightarrow \infty$, then q_1 and q_2 solve the linear equations

$$\lambda + \mu^2 q_2 - \mu^1 n - \beta(q_1 - n) = 0 \quad (12)$$

and

$$\beta(1 - \psi)(q_1 - n) - \mu^2 q_2 = 0. \quad (13)$$

These equations can be easily solved to yield

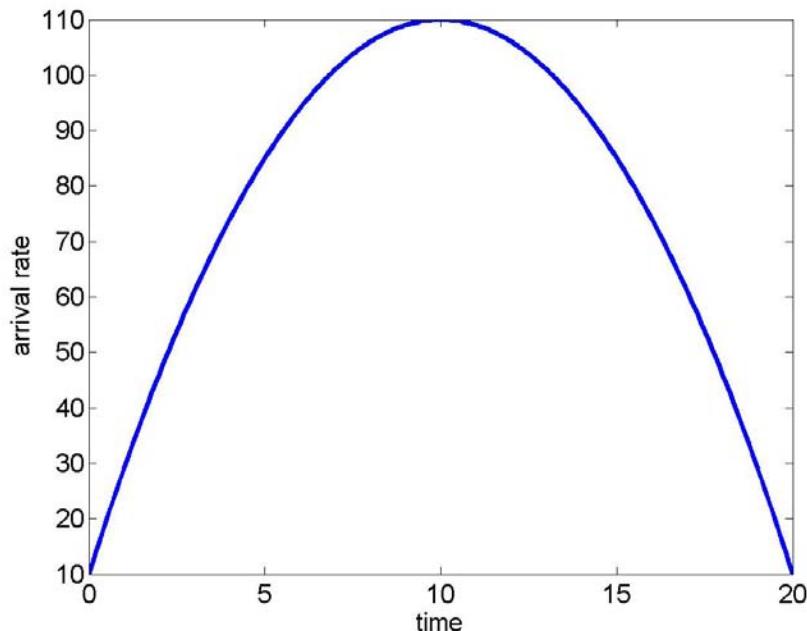
$$q_1 = n + \frac{\lambda - \mu^1 n}{\beta \psi} \quad \text{and} \quad q_2 = \frac{\beta(1 - \psi)}{\mu^2} \frac{\lambda - \mu^1 n}{\beta \psi}. \quad (14)$$

Substituting in $\psi = 0.2$ and the other parameters indicated above yields $q_1 = 200$, $q_2 = 1200$. This case corresponds to the graph of the left in Figure 2 and indicates that this system is still far from equilibrium at time 20. With $\psi = 0.8$ (so the probability of retrials is equal to 0.2) we obtain $q_1 = 87.5$ and $q_2 = 75$. This case corresponds to the graph on the right in Figure 2. Here it appears that $Q_1^{(0)}$ has essentially reached equilibrium by the time $t = 20$, while $Q_2^{(0)}$ has a bit more to go.

In general, the accuracy for the computation of the fluid approximation can be checked by a simple test that only requires a visual inspection of the graphs.

Quadratic Arrival rate

Assume $\lambda(t) = 10 + 20t - t^2$.



Take $P\{\text{retrial}\} = 0.5$, $\beta = 0.25$ and 1.

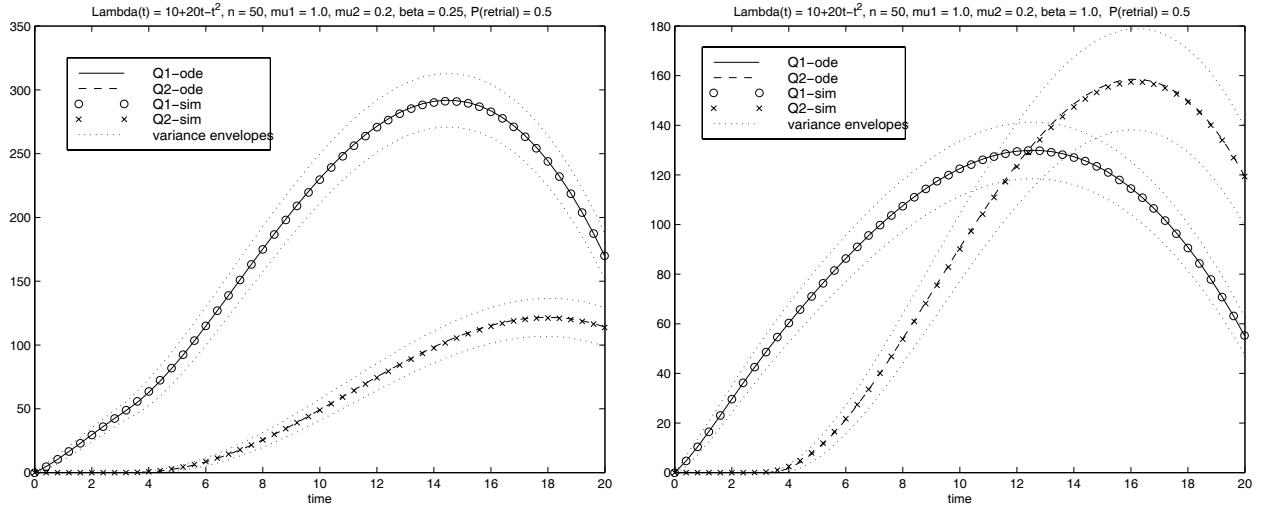


Figure 4. Numerical examples: $\beta_t = 0.25$ and 1.0 .

$Q_1^{(0)}$ appears to peak roughly at the value 130 at time $t \approx 12$. Since the derivative at a local maximum is zero, then equation (1) becomes

$$\lambda_t + \mu_t^2 Q_2^{(0)}(t) \approx \mu_t^1 (Q_1^{(0)}(t) \wedge n_t) + \beta_t (Q_1^{(0)}(t) - n_t)^+ \quad (15)$$

when $t \approx 12$, as well as $Q_1^{(0)}(t) \approx Q_2^{(0)}(t) \approx 130$. The left hand side of (15) equals $106 + .2 \cdot 130 = 132$ which is roughly the value of the right hand side of (15), which is $50 + 80 = 130$.

Similarly, the graph of $Q_2^{(0)}$ appears to peak roughly at the value 155 at time $t \approx 16.5$ which also implies $Q_1^{(0)}(t) \approx 110$ and equation (2) becomes

$$\beta_t (1 - \psi_t) (Q_1^{(0)}(t) - n_t)^+ \approx \mu_t^2 Q_2^{(0)}(t). \quad (16)$$

The left hand side of (16) is $0.5 \cdot 60 = 30$ and the right hand side of (16) is about the same or $0.2 \cdot 155 = 31$.

The reader should be convinced of the effectiveness of the fluid approximation after an examination of Figures 2 through 5. Here we compare the numerical solution (via forward Euler) of the system of ordinary differential equations for $\mathbf{Q}^{(0)}(t)$ given in (1) and (2) to a simulation of the real system. These quantities are denoted in the legends as $Q1\text{-ode}$, $Q2\text{-ode}$, $Q1\text{-sim}$, and $Q2\text{-sim}$. Throughout, the term “variance envelopes” refers to

$$Q_i^{(0)}(t) \pm \sqrt{\text{Var}[Q_i^{(1)}(t)]} \quad (17)$$

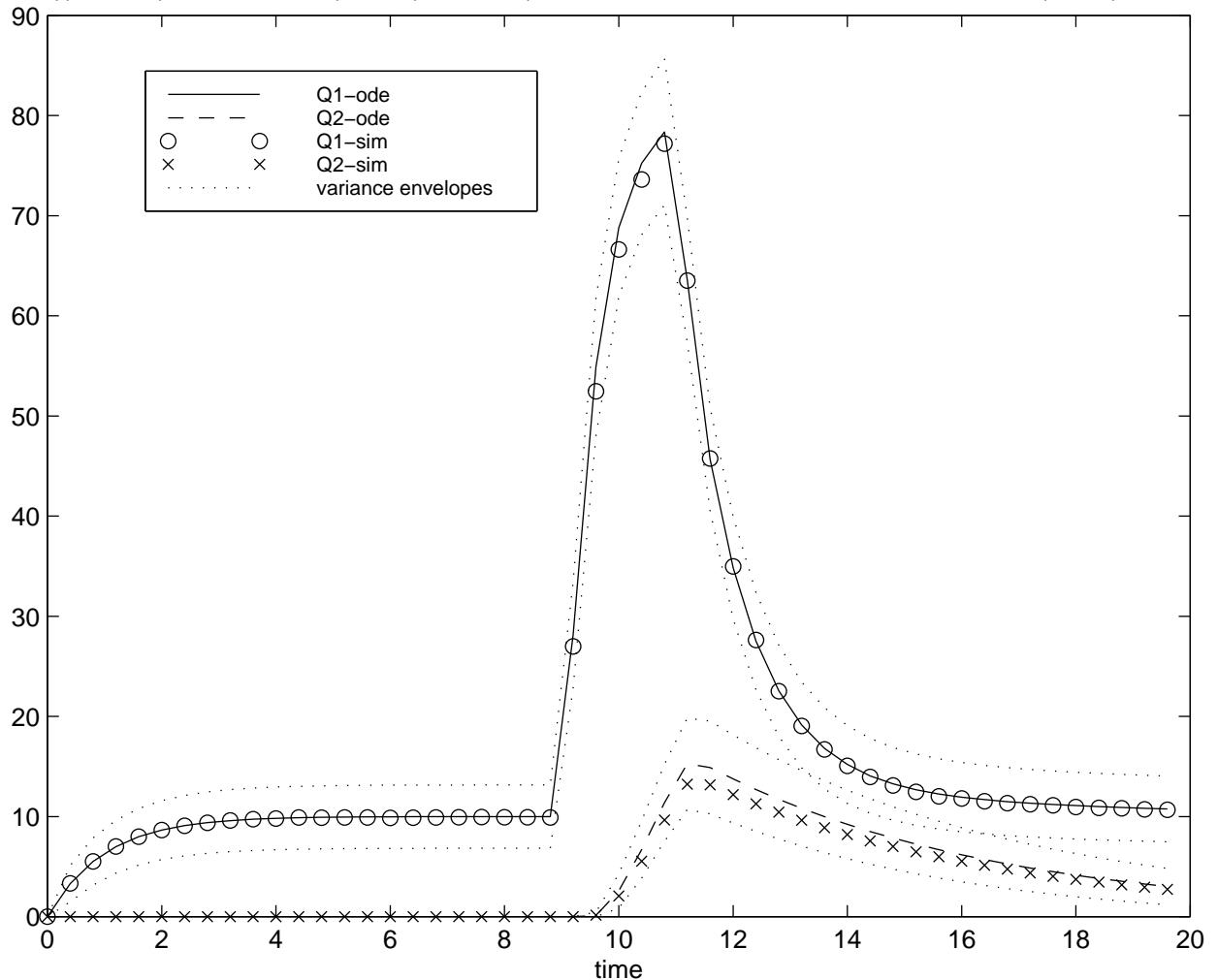
for $i = 1, 2$, where $\text{Var}[Q_1^{(1)}(t)]$ and $\text{Var}[Q_2^{(1)}(t)]$ are the numerical solutions, again by forward Euler, of the differential equations determining the covariance matrix of the diffusion approximation $\mathbf{Q}^{(1)}$ (see Proposition 2.3). Setting $Q_1^{(1)}(0) = Q_2^{(1)}(0) = 0$ yields by

Sudden Rush Hour

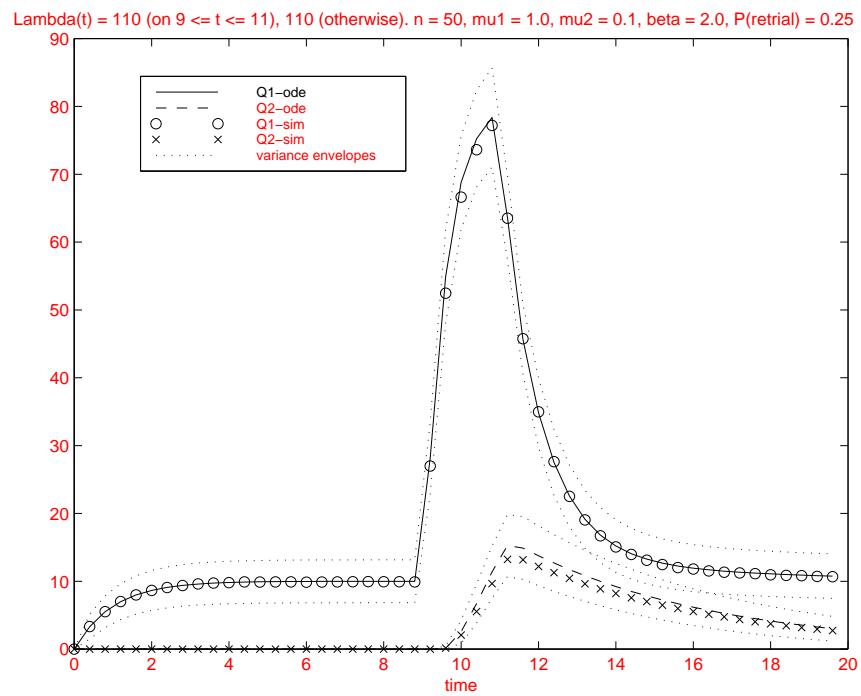
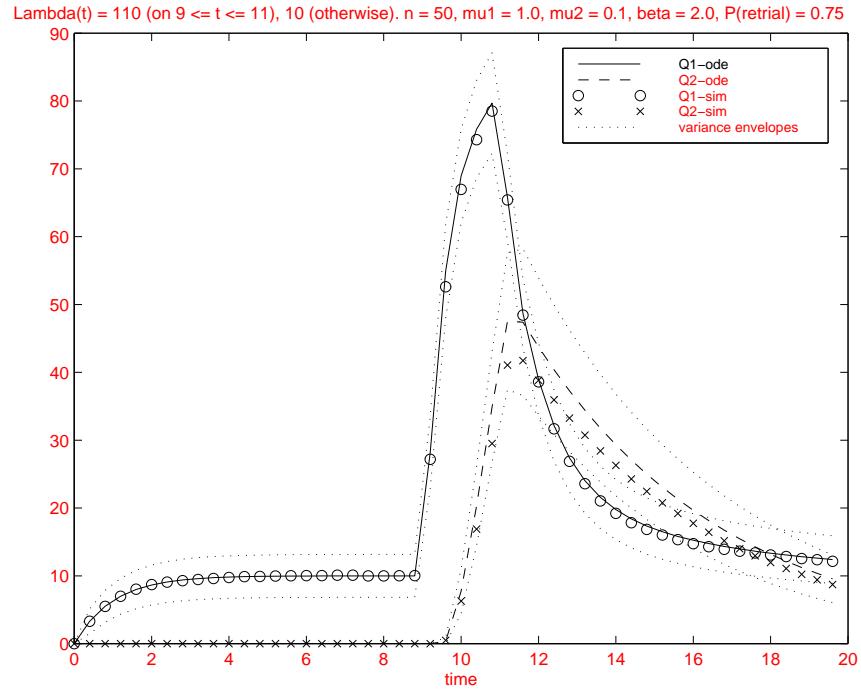
$n = 50$ servers; $\mu = 1$

$\lambda_t = 110$ for $9 \leq t \leq 11$, $\lambda_t = 10$ otherwise

$\Lambda(t) = 110$ (on $9 \leq t \leq 11$), 110 (otherwise). $n = 50$, $\mu_1 = 1.0$, $\mu_2 = 0.1$, $\beta = 2.0$, $P(\text{retrial}) = 0.25$



What if $P_r\{\text{Retrial}\}$ increases to 0.75 from 0.25 ?



Types of Queues

- **Perpetual Queues:** every customers waits.
 - **Examples:** public services (courts), field-services, operating rooms, ...
 - **How** to cope: reduce arrival (rates), increase service capacity, reservations (if feasible), ...
 - **Models:** fluid models.
- **Predictable Queues:** arrival rate exceeds service capacity during predictable time-periods.
 - **Examples:** Traffic jams, restaurants during peak hours, accountants at year's end, popular concerts, airports (security checks, check-in, customs) ...
 - **How** to cope: capacity (staffing) allocation, overlapping shifts during peak hours, flexible working hours, ...
 - **Models:** fluid models, stochastic models.
- **Stochastic Queues:** number-arrivals exceeds servers' capacity during stochastic (random) periods.
 - **Examples:** supermarkets, telephone services, bank-branches, emergency-departments, ...
 - **How** to cope: dynamic staffing, information (e.g. reallocate servers), standardization (reducing std.: in arrivals, via reservations; in services, via TQM) ,...
 - **Models:** stochastic queueing models.

Bottleneck Analysis

Inventory Build-up Diagrams, based on *National Cranberry*
(Recall EOQ,...) (Recall Burger-King) (in Reading Packet: *Fluid Models*)

A peak day:

- 18,000 bbl's (barrels of 100 lbs. each)
- 70% wet harvested (requires drying)
- Trucks arrive from 7:00 a.m., over 12 hours
- Processing starts at 11:00 a.m.
- Processing bottleneck: drying, at 600 bbl's *per hour*
(Capacity = max. sustainable processing rate)
- Bin capacity for wet: 3200 bbl's
- 75 bbl's per truck (avg.)

- Draw inventory build-up diagrams of berries, arriving to RP1.
- Identify berries in bins; where are the rest? analyze it!
Q: Average wait of a truck?

- Process (bottleneck) analysis:

What if buy more bins? buy an additional dryer?

What if start processing at 7:00 a.m.?

Service analogy:

- front-office + back-office (banks, telephones)
 ↑ ↑
 service production
- hospitals (operating rooms, recovery rooms)
- ports (inventory in ships; bottlenecks = unloading crews, router)
- More ?

(5/13/1977)

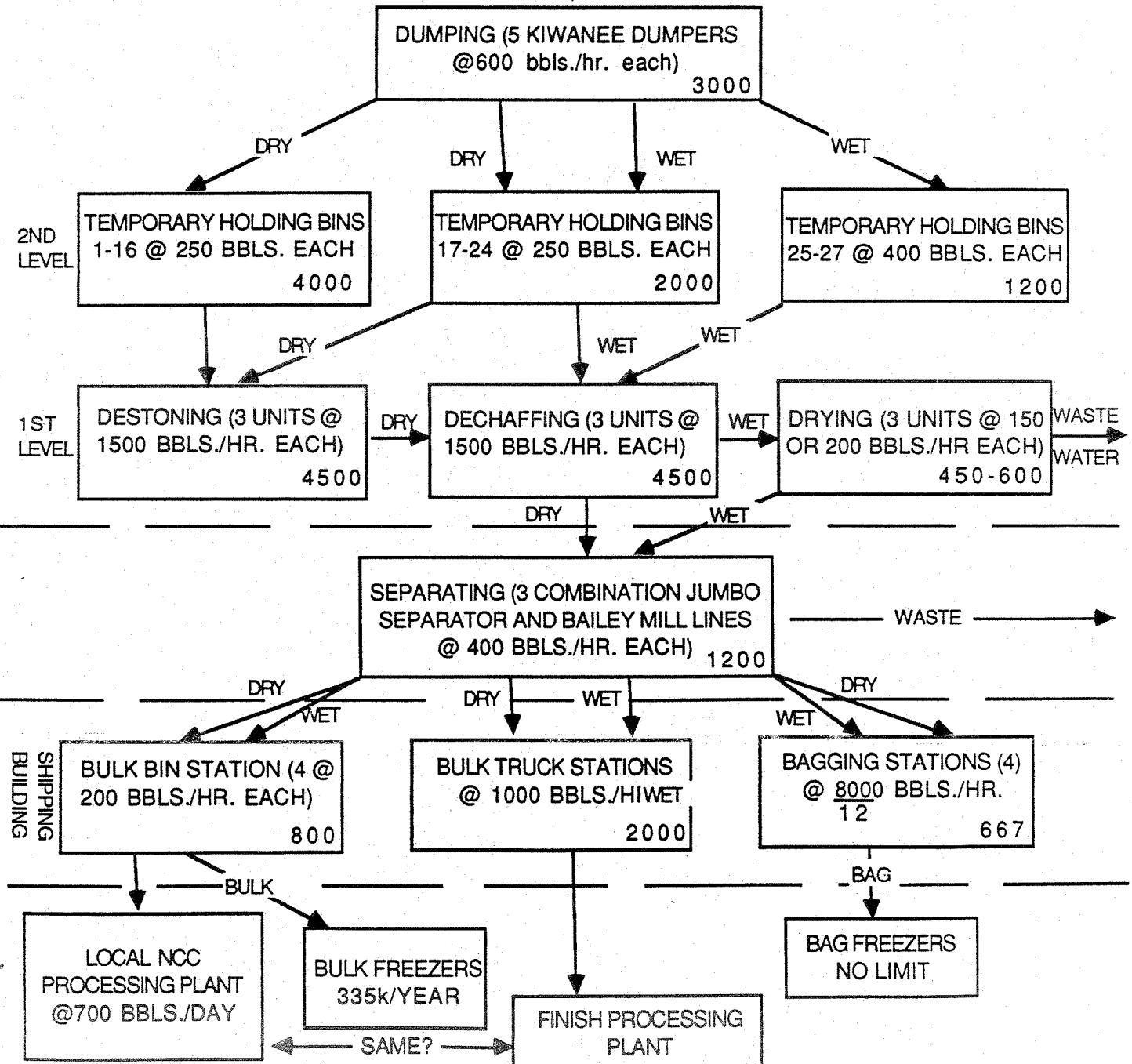
PROCESS FLOW DIAGRAM FOR PROCESS FRUIT
AT NATIONAL CRANBERRY COOPERATIVE RP1

CRANBERRY TRUCKS ARRIVE AT RP1

ARRIVALS TO RP1

RECEIVING BUILDING

OUTSIDE



Wet

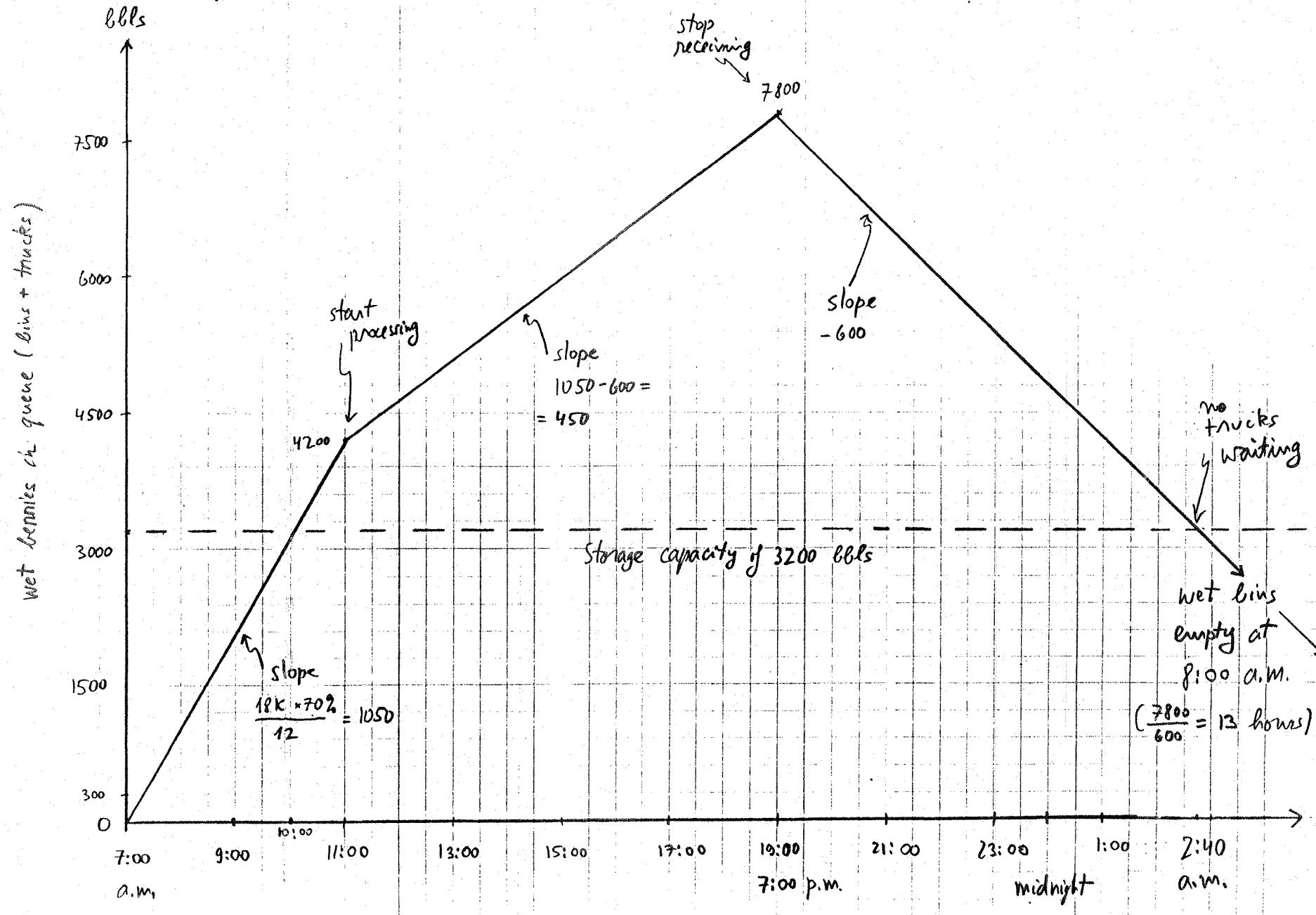
3 dryers

11:00

Total

Total
" (bins + trucks)

inventory build-up: Wet Bennies, 600 bbl/hr processing capacity,
start at 11:00, peak day 18K x 70% over 12 hours.



3 dryers
11:00

trucks

truck 666

$$7800 - 3200 = \\ = 4600$$

2800

1000

0

10:00

11:00

noon

15:00

17:00

19:00

21:00

23:00

1:00

2:40

a.m.

Truck inventory build-up : wet, 3 dryers, start at 11:00, peak,

trucks
in queue

61

49

37

25

13

7:00 p.m.

Truck queuing analysis:

$$\text{area under curve} = \frac{1}{2} \cdot 1 \cdot 1000 + \frac{1}{2} \cdot [1000 + 4600] \cdot 8 + \frac{1}{2} \cdot 4600 \cdot 7 \frac{2}{3} = 40,533 \text{ bbl-hours} \quad [3 \text{ divide by } 75]$$

$$\text{truck hours waiting} = 40,533 \div 75 \text{ bbl/truck} = 540 \text{ truck-hours}$$

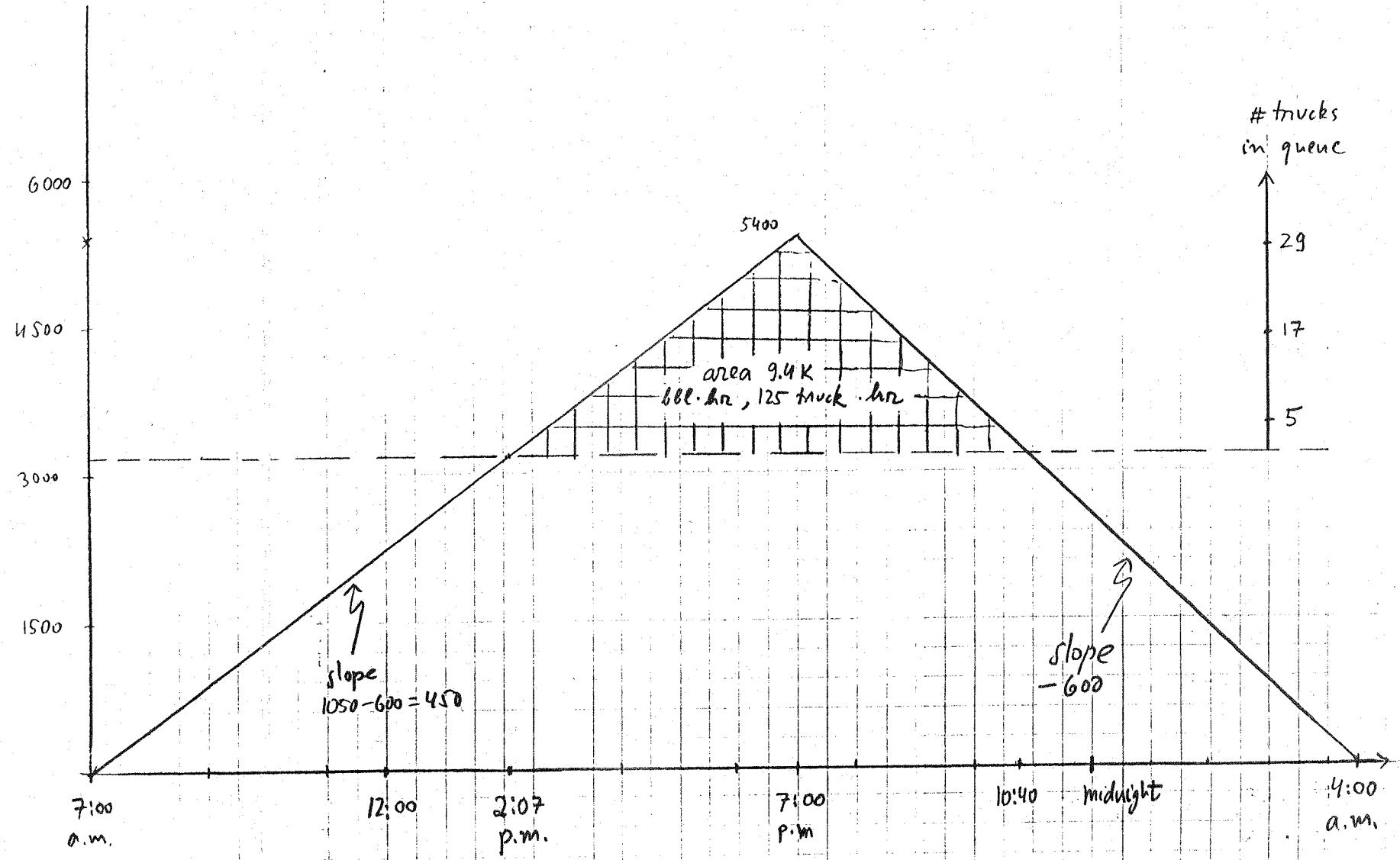
$$\text{ave. throughput rate} = [0.1 + 600 \cdot 15 \frac{2}{3}] \div [16 \frac{2}{3} \cdot 75] = 7.52 \text{ trucks/hr.}$$

$$\text{ave. WIP} = 540 \div 16 \frac{2}{3} = 32.4 \text{ trucks} \quad (\text{a "biased" average})$$

$$\text{Given that a truck waits, it will wait on the average } 32.4 \div 7.52 = 4.3 \text{ hours. (Little)}$$

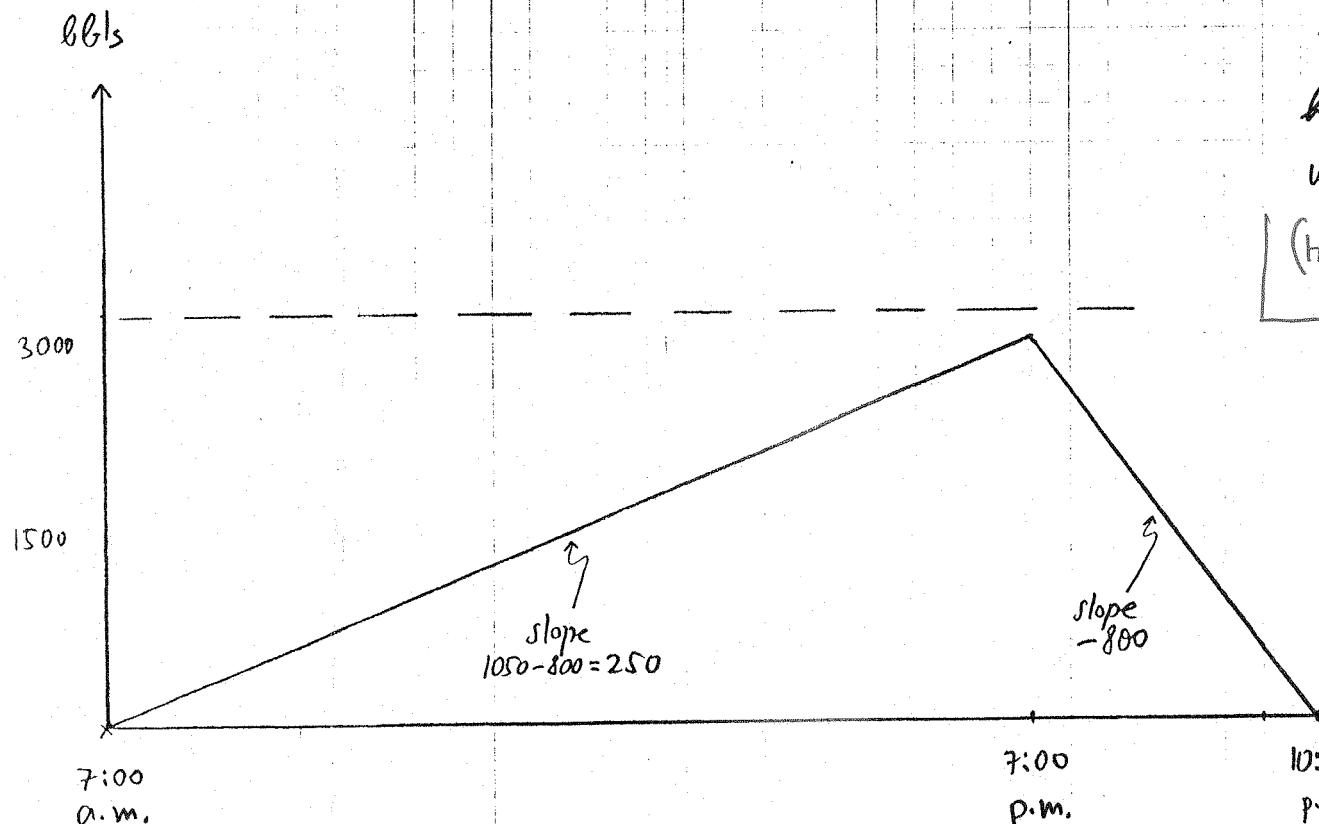
Wet
3 dryers
7:00
total

Total inventory build-up: Wet Bernies, 600 bbl/hr processing capacity,
start at 7:00 a.m., peak day $18K \times 7.02$ over 12 hours.



Wet
4 dryers
7:00
total = bins

Total inventory build-up: Wet-Bonies, 800 bbl/hr processing capacity,
(i.e. add 4-th dryers), start at 7:00, peak day 18K x 70%
over 12 hours.



storage capacity 3200 bbls,
hence "there is no truck
waiting." Σ
(Hall, pg. 208)

- Eliminated Perpetual Queues
- Exposed Predictable Queues
- Ideally, have only

Stochastic Queues

Unbalanced Plant

This term refers to the amount of work at each work center in a job shop. It is impossible to have a "perfectly balanced" job shop running at full capacity where the output of one work center feeds to the next one just at the time when it receives a new unit from upstream. This is because of the statistical distribution in performance times—one workstation completing a job early may have to wait for its next unit in order to start working. Thus, the workstation has idle time at that point. On the other hand, the work center may take more than the average time and delay the next workstation. The result of this "unbalance" is that jobs accumulate in various locations and are not evenly distributed throughout the system.

The Ten Commandments of Scheduling

OPT has 10 rules that are excellent for any job shop. These are shown in Exhibit S15.2.

Bottleneck Operations

A bottleneck is that operation which limits output in the production sequence. No matter how fast the other operations are, system output can be no faster than the bottleneck. Bottlenecks can occur because of equipment limitations or a shortage of material, personnel, or facilities.

Ways to Increase Output at the Bottleneck

Once a bottleneck is identified, production can be increased by a variety of possible actions:

1. Adding more of whatever resource is limited there: personnel, machines, etc.
2. Using alternate equipment or routing. For example, some of the work can be routed to other—though perhaps more costly and lesser quality—equipment.
3. Reducing setup time. If the equipment is already operating at maximum capacity, then some savings may be realized by adding jigs, handling equipment, redesign of tooling, etc. in order to speed up changeovers.
4. Running larger lot sizes. Total time at a work center consists of different kinds of time: processing time, maintenance time, setup time, and other wait time such as waiting for parts etc. Output can be increased by making fewer changeovers using larger lots and thus reducing the total amount of time spent in setups.
5. Clearing up area. Often, by doing a layout, or removing material that may be obstructing good working conditions, output can be improved.
6. Working overtime.
7. Subcontracting.
8. Delaying the promised due date of products requiring that facility.
9. Investing in faster equipment or higher skilled personnel.

The Fluid View : Summary

- Predictable variability is dominant ($Std \ll Mean$)
- The value of the fluid-view increases with the complexity of the system from which it originates
- Legitimate models of flow systems
 - Often simple and sufficient; empirical, predictive
 - Capacity analysis
 - Inventory build-up diagrams
 - Mean-value analysis
- Approximations
 - First-order fluid approx. of stochastic systems
 - Strong Laws of Large Numbers
 - (vs. Second-order diffusion approx., Central Limits)
 - Long-run
 - Long horizon, smooth-out variability (strategic)
 - Short-run
 - Short horizon, deterministic (operational)
- Technical tools
 - Lyapunov functions to establish stability (Long-run)
 - Building blocks for stochastic models ($M(t)/M(t)/1$)

Stochastic Model of a Basic Service Station

Building blocks:

- Arrivals
- Service durations (times)
- Customers' (im)patience.

First **study** these building blocks one-by-one:

- Empirical analysis, which motivates
- Theoretical model(s).

Then **integrate** building blocks, via protocols, into Models.

The models support, for example,

- Staffing Workforce
- Routing Customers
- Scheduling Servers
- Matching Customers-Needs with Servers-Skills (SBR).